#### STATUTORY FINANCIAL STATEMENTS

OCTOBER 31, 2011

#### STATUTORY FINANCIAL STATEMENTS

#### OCTOBER 31, 2011

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#### ACCOUNTANT'S COMPILATION REPORT

Alabama Insurance Underwriting Association 315 E. Laurel Ave., Ste. 216D Foley, AL 36535

We have compiled the accompanying statutory statement of admitted assets, liabilities and surplus of Alabama Insurance Underwriting Association as of October 31, 2011, and the related accompanying statutory statement of operations and changes in surplus for the year then ended, and the accompanying supplementary information, which is presented only for supplementary analysis purposes. The financial statements have been prepared in conformity with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the Insurance Department of the State of Alabama, which is a comprehensive basis of accounting other than generally accepted accounting principles. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary schedules are in accordance with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the Insurance Department of the State of Alabama.

Management is responsible for the preparation and fair presentation of the financial statements and supplementary schedules in accordance with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the Insurance Department of the State of Alabama, and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements and supplementary schedules.

Our responsibility is to conduct the compilation in accordance with *Statements on Standards for Accounting and Review Services* issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supplementary schedules without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements and supplementary schedules.

Management has elected to omit substantially all of the disclosures and the statement of cash flows ordinarily included in financial statements prepared in accordance with the statutory accounting practices. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the assets, liabilities, equity, revenues, and expenses and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying financial statements do not include a provision or liability for federal income taxes because the members are taxed individually on their share of Association earnings.

We are not independent with respect to Alabama Insurance Underwriting Association because we performed certain accounting services that impaired our independence.

Foley, Alabama March 26, 2012

Warren averett, LLC

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATUTORY STATEMENT OF OPERATIONS AND SURPLUS Quarter Ended October 31, 2011

#### **EXHIBIT 2**

DESCRIPTION	Quarter 08/01/2011 - 10/31/2011	Year-To-Date 11/01/2010 - 10/31/2011			
UNDERWRITING INCOME:					
Premiums Earned	\$ 6,891,420	\$ 24,301,044			
DEDUCTIONS:	<del></del>				
Losses incurred	843,016	1,410,074			
Loss expenses incurred	126,465	229,535			
Operating expenses incurred	1,929,752	7,774,988			
Total deductions	2,899,233	9,414,597			
Net Underwriting Gain (Loss)	3,992,187	14,886,447			
OTHER INCOME (EXPENSE):					
Net investment income	10,377	40,331			
Realized Gains (Losses)	-	-			
Other Income	(2)	1,070			
Service fees	166,685	608,415			
Gain (loss) on sale of non admitted asset	-	-			
Total other income (expense)	177,060	649,816			
Net Income or (Loss)	\$ 4,169,247	\$ 15,536,263			
SURPLUS ACCOUNT:					
Surplus (prior period)	33,000,792	21,603,106			
Net income (loss)	4,169,247	15,536,263			
Change in assets not admitted	11,437	42,107			
Assessments (distributions)	-	-			
Net change in surplus	4,180,684	15,578,370			
Surplus (current period)	\$ 37,181,476	\$ 37,181,476			

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATUTORY STATEMENT OF ADMITTED ASSETS, LIABILITIES AND SURPLUS As of October 31, 2011

#### **EXHIBIT 1**

Description	Ledger Assets	Assets Not Admitted	Admitted Assets			
ASSETS	TIBBETS	Hamittea	1155005			
Cash and cash equivalents	\$ 63,331,287	\$ -	\$ 63,331,287			
Accounts receivable	225	225	-			
Interest accrued	316		316			
Furniture and equipment - net of						
depreciation	79,165	79,165	-			
Data processing equipment - net of						
depreciation	48,838		48,838			
Programming - net of amortization	125,381	125,381	-			
Prepaid reinsurance	1,932,795		1,932,795			
Section 444 Deposit (I.R.S.)	478,750		478,750			
Intangible Pension Asset	11,162		11,162			
Total Assets	66,007,919	204,771	65,803,148			
LIABILITIES AND SURPLUS Reserves for: Unpaid losses (include IBNR)			1,512,620			
Unpaid loss adjustment expenses			151,262			
Unearned premiums			24,691,411			
Premium taxes			282,498			
Total Reserves			26,637,791			
Payables for:						
Operating expenses and other accounts payable			306,676			
Amounts withheld for accounts of others			62,659			
Accrued pension obligation			36,991			
Premiums received in advance			1,577,555			
Total Payables			1,983,881			
Surplus			37,181,476			
Total Liabilities and Surplus			\$ 65,803,148			



#### SURPLUS

Quarter Ended October 31, 2011

**EXHIBIT 3A** 

Quarter 08/01/2011 - 10/31/2011 Year-to-Date 11/01/2010 - 10/31/2011 **Policy Year Policy Year** 2005 2009 2005 2004 2011 2010 2009 2008 2006 2004 **Total** 2010 2008 2006 Description 2007 2011 2007 Total **INCOME RECEIVED:** Premiums Written \$ 11,407,334 \$ (26,557) \$ - \$ - \$ - \$ - \$11,380,777 \$ 45,646,997 \$ (578,321) \$ - \$ - \$ - \$ - \$45,068,676 (4,417,205)(4,417,205)(17,994,845) (17,994,845) Reinsurance Premium Ceded (26,557)6,963,572 27,652,152 (578,321)27,073,831 Net Premiums Written 6,990,129 Interest Received 10,378 10,378 40,016 1,898 41,914 Realized Gains Other Income (2) (2) 1,070 1,070 166,685 166,685 608,415 608,415 Service Fees Gain (loss) on sale of non admitted asset Total Income 7,167,190 (26,557)7,140,633 28,301,653 (576,423)27,725,230 EXPENSES PAID: Losses 316,425 60,497 3,827 380,749 464,524 554,015 13,330 2,480 1.034.349 731 Loss Adjustment Expenses 54.358 20,706 4,444 80.239 74,855 73,907 5.236 1,618 32,925 188,541 Commissions 1,239,779 (2,125)1,237,654 3,484,739 142,806 3,627,545 2,379,832 2,569,221 Operating Expenses 614,978 614,978 189,389 Premium Taxes 818,064 818,064 1,304,850 283,531 1,588,381 Total Expenses Paid 3.043.604 79,078 8,271 731 3,131,684 7,708,800 1,243,648 18,566 4.098 32,925 9,008,037 Net Cash Change 4,123,586 (105,635)(8,271)(731) 4,008,949 20,592,853 (1,820,071)(18,566)(4,098)(32,925)18,717,193 RESERVES: DEDUCT (CURRENT PERIOD) Unpaid Losses (include IBNR) 1,512,620 1,512,620 1,512,620 1,512,620 Reins. Recoverable-Unpaid Losses 151,262 Unpaid Loss Adj. Expenses 151,262 151,262 151,262 369,335 369,335 369,335 369,335 Operating Expenses Unearned Premiums 24,691,411 24,691,411 24,691,411 24,691,411 Premium Taxes 282,498 282,498 282,498 282,498 ADD (PRIOR PERIOD) 267,963 500 1,050,353 1,078,895 25,000 1,136,895 Unpaid Losses (include IBNR) 781,890 33,000 Reins. Recoverable-Unpaid Losses Unpaid Loss Adj. Expenses 78,190 26,796 50 105,036 80,918 2,475 1,875 25,000 110,268 693,917 693,917 378,460 378,460 Operating Expenses Unearned Premiums 23,350,846 1,268,413 #REF! 21,918,624 21,918,624 698,859 698,859 283,531 283,531 Premium Taxes (1,403,424)1,563,172 550 (27,007,126) 23,740,428 35,475 26,875 25,000 (3,179,348) Net Reserve Change 160,298 OTHER CHANGES: DEDUCT (PRIOR PERIOD) 316 1.898 1.898 Interest Accrued 316 Assets Not Admitted (216,208)(216,208)(246,878)(246,878)ADD (CURRENT PERIOD) 316 316 316 Interest Accrued 316 (204,771)(204,771)Assets Not Admitted (204,771)(204,771)40,525 Net Other Changes 11,437 11,437 (204,455)244,980 Assessments or (Distributions) Change in Retained Surplus (3.630)4.963 1,333 (10,477)(10,145)(20,622)Change in Members' Surplus \$ 2,727,969 \$ 1,457,537 \$ (3,308) \$ (731) \$ 550 \$ - \$ - \$ 4,182,017 \$ (6,629,205) \$ 22,165,337 6.764 \$ (4.098) \$ (6,050) \$ 25,000 \$ 15,557,748 - \$ - \$

#### SURPLUS FOR UNSETTLED YEARS

#### **Inception to Quarter Ended October 31, 2011**

Exhibit 3B

					Policy Year				
Description	2011	2010	2009	2008	2007	2006	2005	2004	Total
INCOME RECEIVED:									
Premiums Written \$	45,646,997 \$	37,491,975 \$	29,434,815 \$	24,452,221 \$	23,456,599 \$	17,328,303 \$	6,309,269 \$	5,411,236 \$	189,531,415
Reinsurance Premiums Ceded	(17,994,845)	(17,700,790)	(16,106,473)	(14,994,792)	(10,799,284)	(4,500,230)	(1,882,296)	(2,051,362)	(86,030,072)
Net Premiums Written	27,652,152	19,791,185	13,328,342	9,457,429	12,657,315	12,828,073	4,426,973	3,359,874	103,501,343
Interest Received	40,016	21,405	109,245	486,548	677,305	307,607	212,181	223,321	2,077,628
Realized Gains	-	-	-	-	-	-	(86)	(31,218)	(31,304)
Other Income	1,070	153	982	3,391	3,670	40	4,403	78	13,787
Service Fees	608,415	497,585	392,596	269,337	187,836	175,703	29,034	13,920	2,174,426
Gain (loss) on sale of non admitted asset_	-	-	-	100	623	(203)	-	=	520
Total Income	28,301,653	20,310,328	13,831,165	10,216,805	13,526,749	13,311,220	4,672,505	3,565,975	107,736,400
EXPENSES PAID:									
Losses	464,524	980,681	180,279	874,566	512,315	930,913	12,292,114	18,506,292	34,741,684
Loss Adjustment Expenses	74,855	115,608	62,988	22,717	14,945	17,029	1,270,423	1,641,018	3,219,583
Commissions	3,484,739	2,994,514	2,351,557	1,961,534	2,235,084	1,744,247	630,929	540,534	15,943,138
Operating Expenses	2,379,832	2,300,018	2,013,301	1,753,057	1,450,948	1,036,093	998,911	642,359	12,574,519
Premium Taxes	1,304,850	1,350,035	1,028,777	855,726	848,275	624,158	176,320	199,338	6,387,479
Total Expenses Paid	7,708,800	7,740,856	5,636,902	5,467,600	5,061,567	4,352,440	15,368,697	21,529,541	72,866,403
Net Cash Change	20,592,853	12,569,472	8,194,263	4,749,205	8,465,182	8,958,780	(10,696,192)	(17,963,566)	34,869,997
RESERVES: DEDUCT (CURRENT PERIOD)									
Unpaid Losses (include IBNR)	1,512,620	-	-	-	-	-	-	-	1,512,620
Reins. Recoverable-Unpaid Losses	-	-	-	-	-	-	-	-	-
Unpaid Loss Adjustment Expenses	151,262	-	-	-	-	-	-	-	151,262
Operating Expenses	369,335	-	-	-	-	-	-	-	369,335
Unearned Premiums	24,691,411	-	-	-	-	-	-	-	24,691,411
Premium Taxes	282,498	-	-	-	-	-	-	-	282,498
Total Reserves	27,007,126	-	-	-	-	-	-	-	27,007,126
OTHER CHANGES: ADD									
Interest Accrued	316	-	-	-	-	-	-	-	316
Assets Not Admitted	(204,771)	-	-	-	-	-	-	=	(204,771)
Total Other Changes	(204,455)	-	-	-	-	-	-	-	(204,455)
Assessments or (Distributions)	-	-	-	-	-	-	10,000,000	19,523,060	29,523,060
Total Surplus	(6,618,728)	12,569,472	8,194,263	4,749,205	8,465,182	8,958,780	(696,192)	1,559,494	37,181,476
Retained Surplus	(10,477)	-	(4,916,557)	-	-	-	-	-	(4,927,034)
Members' Surplus \$	(6,629,205) \$	12,569,472 \$	3,277,706 \$	4,749,205 \$	8,465,182 \$	8,958,780 \$	(696,192) \$	1,559,494 \$	32,254,442

### ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF PREMIUMS

#### Quarter Ended October 31, 2011

EXHIBIT 4A

		Year-to-Date 11/01/2010 - 10/31/2011 Policy Year																
Description	2011	2010	2009		licy Year 2007	2006	2005	2004	Total	2011	2010	2009	2008	2007	2006	2005	2004	Total
PREMIUMS WRITTEN:																		
Fire	\$ 342,847	\$ (1,367) \$	- \$	- \$	- \$	- \$	- \$	-	\$ 341,480	\$ 1,929,327	\$ (34,612) \$	- \$	_	\$ - \$	- \$	- \$		- \$ 1,894,715
E.C. & VMM	11,064,487	(25,190)	-	-	-	-	-	-	11,039,297	43,717,670	(543,709)	-	-	-	-	-		- 43,173,961
Reinsurance Premium																		
Ceded E.C.	(4,417,205)	-	-	-	-	-	-	-	(4,417,205)	(17,994,845)	-	-	-	-	-	-		- (17,994,845)
Total	6,990,129	(26,557)	-	-	-	-	-	-	6,963,572	27,652,152	(578,321)	-	-	-	-	-		- 27,073,831
UNEARNED																		
PREMIUMS:																		
(PRIOR PERIOD)																		
Fire	1,082,898	60,837	-	_	-	_	_	_	1,143,735	-	1,096,102	_	_	_	-	_		- 1,096,102
E.C. & VMM	22,267,948	1,207,576	_	-	_	_	_	_		_	20,822,522	_	_	_	_	_		- 20,822,522
Reinsurance Unearned	,,.	,,							-,,-		- /- /-							-,- ,-
Ceded E.C.	_	_	-	_	_	_	_	_	-	_	_	_	_	_	_	_		
Total	23,350,846	1,268,413	-	-	-	-	-	-	24,619,259	-	21,918,624	-	-	-	-	-		- 21,918,624
											· · · · ·							
UNEARNED																		
PREMIUMS:																		
(CURRENT PERIOD)																		
Fire	979,432	-	-	-	-	_	-	-	979,432	979,432	-	_	_	_	-	_		- 979,432
E.C. & VMM	23,711,979	-	-	-	-	_	-	-	23,711,979	23,711,979	-	_	_	_	-	_		- 23,711,979
Reinsurance Unearned																		
Ceded E.C.	_	-	_	-	-	_	_	-	-	_	-	_	-	-	_	-		
Total	24,691,411	-	-	-	-	-	-	-	24,691,411	24,691,411	-	-	-	-	-	-		- 24,691,411
EARNED PREMIUMS:																		
Fire	446,313	59,470	_	_	_	_	_	_	505,783	949,895	1,061,490	_	_	_	_	_		- 2,011,385
E.C. & VMM	9,620,456	1,182,386	_	_	-	_	_	-	10.002.012	20,005,691	20,278,813	_	_	_	_	_		- 40,284,504
Reinsurance Earned	7,020,430	1,102,300	_		_	_	_		10,302,042	20,003,071	20,270,013	_	_	_		_		10,204,304
Ceded E.C.	(4,417,205)	_	_	-	_	_	-	-	(4,417,205)	(17,994,845)	-	-	_	_	-	_		- (17,994,845)
Total		\$ 1,241,856 \$	- \$	- \$	- \$	- \$	- \$	-		. , , ,	\$ 21,340,303 \$	- \$	_	\$ - 9	s - \$	- \$		- \$ 24,301,044

### ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF LOSSES Quarter Ended October 31, 2011

**EXHIBIT 4B** 

					8/01/2011 - 10/31 Policy Year	1/2011	Year-to-Date 11/01/2010 - 10/31/2011 Policy Year											
Description	2011	2010	2009	2008	2007	2006	2005	2004	Total	2011	2010	2009	2008	2007	2006	2005	2004	Total
PAID LOSSES:																		
Fire	\$ 148,645 \$	8,708 \$		- :	\$ - \$	- \$	- \$	- :	\$ 157,353	\$ 265,541 \$	367,597	\$ - \$	2,480 \$	- \$	- \$	- \$	-	\$ 635,618
E.C. & VMM	167,780	51,789	3,827	-	-	-	-	-	223,396	198,983	186,418	13,330	-	-	-	-	-	398,731
Reinsurance Recovery E.C.		-	-	-	-	-	-		_	-	-	-	-	-	-	-	-	
Total	316,425	60,497	3,827	-	-	-	-	-	380,749	464,524	554,015	13,330	2,480	-	-	-	-	1,034,349
OUTSTANDING LOSSES (CURRENT PERIOD)*																		
Fire	192,989	-	-	-	-	-	-	-	192,989	192,989	-	-	-	-	-	-	-	192,989
E.C. & VMM	1,319,631	-	-	-	-	-	-	-	1,319,631	1,319,631	-	-	-	-	-	-	-	1,319,631
Reinsurance Recoverable E.C.	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	1,512,620	-	-	-	-	-	-	-	1,512,620	1,512,620	-	-	-	-	-	-	-	1,512,620
OUTSTANDING LOSSES (PRIOR PERIOD)*																		
Fire	70,645	18,309	-	-	-	-	-	-	88,954	-	264,693	21,000	-	-	-	-	-	285,693
E.C. & VMM	711,245	249,654	-	-	-	500	-	-	961,399	-	814,202	12,000	-	-	-	25,000	-	851,202
Reinsurance Recoverable E.C.		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Total	781,890	267,963	-	-	-	500	-	-	1,050,353	-	1,078,895	33,000	-	-	-	25,000	-	1,136,895
INCURRED LOSSES:																		
Fire	270,989	(9,601)	-	-	-	-	-	-	261,388	458,530	102,904	(21,000)	2,480	-	-	-	-	542,914
E.C. & VMM	776,166	(197,865)	3,827	-	-	(500)	-	-	581,628	1,518,614	(627,784)	1,330	-	-	-	(25,000)	-	007,100
Total	1,047,155	(207,466)	3,827	-	-	(500)	-	-	843,016	1,977,144	(524,880)	(19,670)	2,480	-	-	(25,000)	-	1,410,074
IBNR (CURRENT PERIOD)																		
Fire	38,989	-	-	-	-	_	-	-	38,989	38,989	-	-	-	_	_	-	-	38,989
E.C. & VMM	877,491	-	-	-	-	-	-	-	877,491	877,491	-	-	-	_	_	-	-	877,491
Total	916,480	-	-	-	-	-	-	-	916,480	916,480	-	-	-	-	-	-	-	
IBNR (PRIOR PERIOD)																		
Fire	32,065	10,709	-	_	-	-	-	_	42,774	-	40,193	-	-	_	-	_	-	40,193
E.C. & VMM	655,485	216,054	-	_	-	-	-	_	871,539	-	729,182	-	-	_	-	_	-	729,182
Total	\$ 687,550 \$	3 226,763 \$	- \$	- :	\$ - \$	- \$	- \$	- ;	\$ 914,313	\$ - \$		\$ - \$	- \$	- \$	5 - \$	- \$	-	\$ 769,375

<sup>\*</sup>Includes IBNR

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES Quarter Ended October 31, 2011

EXHIBIT 4C

				-	8/01/2011 - 10/31 Policy Year	/2011			Year-to-Date 11/01/2010 - 10/31/2011 Policy Year										
Description	2011	2010	2009	2008	2007	2006	2005	2004		Total	2011	2010	2009	2008	2007	2006	2005	2004	Total
LOSS EXPENSES PAID:																			
Fire	\$ 6,608 \$	4,175 \$	- \$	731	\$ - \$	- 5	\$ -	\$	- \$	11,514 \$	13,001 \$	18,909 \$	18 \$	1,618 \$	- 5	- \$	- \$	- \$	33,546
E.C. & VMM	47,750	16,531	4,444	-	-	-	-		-	68,725	61,854	54,998	5,218	-	-	-	32,925	-	154,995
Reinsurance Recovery E.C.	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	_
Total	54,358	20,706	4,444	731	-	-	-		-	80,239	74,855	73,907	5,236	1,618	-	-	32,925	-	188,541
UNPAID LOSS EXPENSES (CURRENT PERIOD)*																			
Fire	19,299	-	-	-	-	-	-		-	19,299	19,299	-	-	-	-	-	-	-	19,299
E.C. & VMM	131,963	-	-	-	-	-	-		-	131,963	131,963	-	-	-	-	-	-	-	131,963
Reinsurance Recoverable E.C.	 -	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	_
Total	 151,262	-	-	-	-	-			-	151,262	151,262	-	-	-	-	-	-	-	151,262
UNPAID LOSS EXPENSES (PRIOR PERIOD)*																			
Fire	7,065	1,831	-	-	-	-	-		-	8,896	-	19,852	1,575	-	-	-	-	-	21,427
E.C. & VMM	71,125	24,965	-	-	-	50	-		-	96,140	-	61,066	900	-	-	-	1,875	25,000	88,841
Reinsurance Recoverable E.C.	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
Total	 78,190	26,796	-	-	-	50	-		-	105,036	-	80,918	2,475	-	-	-	1,875	25,000	110,268
INCURRED LOSS EXPENSES:																			
Fire	18,842	2,344	-	731	-	-	-		-	21,917	32,300	(943)	(1,557)	1,618	-	-	-	-	31,418
E.C. & VMM	108,588	(8,434)	4,444	-	-	(50)	-		-	104,548	193,817	(6,068)	4,318	-	-	-	31,050	(25,000)	198,117
Total	\$ 127,430 \$	(6,090) \$	4,444 \$	731	\$ - \$	(50) 5	\$ -	\$	- \$	126,465 \$	226,117 \$	(7,011) \$	2,761 \$	1,618 \$	- 5	- \$	31,050 \$	(25,000) \$	229,535

<sup>\*</sup>Includes IBNR