# ALABAMA INSURANCE UNDERWRITING ASSOCIATION 

## FINANCIAL STATEMENTS

OCTOBER 31, 2006

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION <br> FINANCIAL STATEMENTS 

OCTOBER 31, 2006

## CONTENTS

Exhibit
Accountants' compilation report
Statement of assets, liabilities and members' equity ..... 1
Statement of operations and members' equity ..... 2
Supplementary information:
Members' equity - quarter and year to date ..... 3A
Members' equity for unsettled years - inception to date ..... 3B
Statistical report of premiums ..... 4A
Statistical report of losses ..... 4B
Statistical report of loss adjustment expenses ..... 4C

1725 North McKenzie Street
P. O. Drawer 1210

Foley, AL 36536-1210
July 6, 2007
251.943.8571

Fax: 251.943.1415
www.osullivancreel.com

Alabama Insurance Underwriting Association 315 E. Laurel Ave., Ste. 216D<br>Foley, AL 36535

We have compiled the accompanying statement of assets, liabilities and members' equity of Alabama Insurance Underwriting Association as of October 31, 2006, and the related statements of operations and members' equity for the year then ended, and the accompanying supplementary information, which is presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements, and supplementary information, information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Association's financial condition. Accordingly, these financial statements are not designed for those who are not informed about such matters.

# Disullivan hel, LLP 

Certified Public Accountants

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION <br> STATEMENT OF ASSETS, LIABILITIES AND MEMBERS' EQUITY As of October 31, 2006

| Description | Ledger Assets | Non-Ledger Assets | Assets Not Admitted | Admitted Assets |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash | 13,008,389 |  |  | 13,008,389 |
| Interest accrued | 0 |  |  | 0 |
| Furniture and equipment - net of depreciation | 54,670 |  | 54,670 |  |
| Data processing equipment - net of depreciation | 3,230 |  |  | 3,230 |
| Programming - net of amortization | 7,521 |  | 7,521 |  |
| Section 444 Deposit (I.R.S.) | 0 |  |  | 0 |
| Prepaid Reinsurance Premium | 0 |  |  | 0 |
| Reinsurance Recoverable - paid losses | 0 |  |  | 0 |
| Intangible Pension Asset | 62,362 |  |  | 62,362 |
| Returned checks | 35 |  | 35 |  |
| Total Assets | 13,136,207 | 0 | 62,226 | 13,073,981 |
| LIABILITIES AND EQUITY |  |  |  |  |
| Reserves for: |  |  |  |  |
| Unpaid losses (include IBNR) |  |  |  | 924,714 |
| Reins. Recoverable-unpaid losses |  |  |  | 0 |
| Unpaid loss adjustment expenses |  |  |  | 63,974 |
| Reins. Recoverable-unpaid loss. exp. |  |  |  | 0 |
| Unearned premiums |  |  |  | 10,947,727 |
| Premium taxes |  |  |  | 113,109 |
| Total Reserves |  |  |  | 12,049,524 |
| Payables for: |  |  |  |  |
| Accounts payable |  |  |  | 0 |
| Amounts withheld for A/C of others |  |  |  | 6,473 |
| Accrued Pension Obligation |  |  |  | 57,039 |
| Distributions Payable Members |  |  |  | 0 |
| Premiums Refundable |  |  |  | 0 |
| Premiums received in advance |  |  |  | 262,958 |
| Ceded Reinsurance Payable |  |  |  | 799,486 |
| Total Payables |  |  |  | 1,125,956 |
| Members' Equity |  |  |  | $(101,499)$ |
| Total Liabilities and Equity |  |  |  | 13,073,981 |

ALABAMA INSURANCE UNDERWRITING ASSOCIATIOI STATEMENT OF OPERATIONS AND MEMBERS' EQUITY Quarter Ended October 31, 2006

EXHIBIT 2

| DESCRIPTION | $\begin{aligned} & \text { Quarter } \\ & \text { 8/01/2006 - } \\ & \text { 10/31/2006 } \end{aligned}$ | $\begin{gathered} \text { Year-To-Date } \\ \text { 11/01/2005 - } \\ \text { 10/31/2006 } \end{gathered}$ |
| :---: | :---: | :---: |
| UNDERWRITING INCOME: |  |  |
| Premiums Earned | 1,594,739 | 6,475,490 |
| DEDUCTIONS: |  |  |
| Losses incurred | 1,022,688 | 1,754,208 |
| Loss expenses incurred | 77,894 | 126,252 |
| Operating expenses incurred | 987,303 | 3,452,318 |
| Total deductions | 2,087,885 | 5,332,778 |
| Net Underwriting Gain or (Loss) | $(493,146)$ | 1,142,712 |
| OTHER INCOME (EXPENSE): |  |  |
| Net investment income | 112,468 | 307,607 |
| Realized Gains (Losses) | 0 | (203) |
| Other Income | 6 | 40 |
| Service fees | 54,205 | 175,703 |
| Total other income (expense) | 166,679 | 483,147 |
| Net Income or (Loss) | $(326,467)$ | 1,625,859 |
| EQUITY ACCOUNT: |  |  |
| Members' equity (prior period) | 238,758 | 1,116,585 |
| Net income or (loss) | $(326,467)$ | 1,625,859 |
| Change in assets not admitted | $(13,790)$ | 103,079 |
| Assessments or (distributions) | 0 | $(2,947,022)$ |
| Net change in equity | $(340,257)$ | $(1,218,084)$ |
| Members' Equity (current period) | $(101,499)$ | $(101,499)$ |

## EXHIBIT 3 A



# ALABAMA INSURANCE UNDERWRITING ASSOCIATION 

MEMBERS' EQUITY FOR UNSETTLED YEARS
Inception to Quarter Ended October 31, 2006

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Description | Policy Year |  |  |  |  |  |  |
| INCOME RECEIVED: | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ | Total |  |
| Premiums Written | $17,813,423$ | $6,309,269$ | $5,411,236$ | $5,447,644$ | $5,857,576$ | $40,839,148$ |  |
| Reinsurance Premiums Ceded | $(4,500,230)$ | $(1,882,296)$ | $(2,023,681)$ | $(1,357,565)$ | $(1,123,700)$ | $(10,887,472)$ |  |
| Net Premiums Written | $13,313,193$ | $4,426,973$ | $3,387,555$ | $4,090,079$ | $4,733,876$ | $29,951,676$ |  |
| Interest Received | 307,607 | 212,181 | 223,321 | 181,535 | 222,538 | $1,147,182$ |  |
| Realized Gains | 0 | $(86)$ | $(31,218)$ | 11,602 | 0 | $(19,702)$ |  |
| Other Income | 40 | 4,403 | 78 | 8 | $(173)$ | 4,356 |  |
| Service Fees | 175,703 | 29,034 | 13,920 | 11,820 | 10,735 | 241,212 |  |
| Gain on sale of non admitted asset | $(203)$ | 0 | 0 | 2,253 | 0 | 2,050 |  |
| Total Income | $13,796,340$ | $4,672,505$ | $3,593,656$ | $4,297,297$ | $4,966,976$ | $31,326,774$ |  |
|  |  |  |  |  |  |  |  |
| EXPENSES PAID: | 418,929 | $11,433,328$ | $18,640,399$ | 47,245 | 430,049 | $30,969,950$ |  |
| Losses | 12,229 | $1,103,204$ | $1,439,833$ | 1,325 | 83,458 | $2,64,049$ |  |
| Loss Adjustment Expenses | $1,791,855$ | 630,929 | 540,534 | 544,459 | 582,008 | $4,089,785$ |  |
| Commissions | $1,029,620$ | 998,911 | 642,359 | 568,840 | 590,389 | $3,830,119$ |  |
| Operating Expenses | 511,049 | 176,320 | 199,338 | 188,406 | 130,161 | $1,205,274$ |  |
| Premium Taxes | $3,763,682$ | $14,342,692$ | $21,462,463$ | $1,350,275$ | $1,816,065$ | $42,735,177$ |  |
| Total Expenses Paid | $10,032,658$ | $(9,670,187)$ | $(17,868,807)$ | $2,947,022$ | $3,150,911$ | $(11,408,403)$ |  |
| Net Cash Change |  |  |  |  |  |  |  |

REINSURANCE RECOVERABLE:
ADD (Current Period)
Reins. Recoverable-Losses Paid
Reins. Recoverable-Loss Exp. Paid Net Change

| 0 | 0 | 0 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |

## RESERVES:

DEDUCT (CURRENT PERIOD)
Unpaid Losses (include IBNR)
Reins. Recoverable-Unpaid Losses
Unpaid Loss Adjustment Expenses
Operating Expenses
Unearned Premiums
Premium Taxes
Total Reserves

| 359,880 | 472,017 | 92,817 | 0 | 0 | 924,714 |
| ---: | ---: | ---: | :--- | :--- | ---: |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 21,612 | 35,402 | 6,960 | 0 | 0 | 63,974 |
| 6,473 | 0 | 0 | 0 | 0 | 6,473 |
| $10,947,727$ | 0 | 0 | 0 | 0 | $10,947,727$ |
| 113,109 | 0 | 0 | 0 | 0 | 113,109 |
| $11,448,801$ | 507,419 | 99,777 | 0 | 0 | $12,055,997$ |

## OTHER CHANGES:

ADD
Interest Accrued
Assets Not Admitted
Total Other Changes

Assessments or (Distributions)
Net Members' Equity

| 0 | 0 | 0 | 0 | 0 | 0 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(62,226)$ | 0 | 0 | 0 | 0 | $(62,226)$ |
| $(62,226)$ | 0 | 0 | 0 | 0 | $(62,226)$ |
|  |  |  |  |  |  |
| 0 | $10,000,000$ | $19,523,060$ | $(2,947,022)$ | $(3,150,911)$ | $23,425,127$ |
|  |  |  |  | 0 | $(101,499)$ |

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF PREMIUMS
Quarter Ended October 31, 2006

| Description | 2006 | Quarter 8/01/2006-10/31/2006 Policy Year |  |  |  |  |  |  |  |  | Year-to-Date 11/01/2005-10/31/2006 Policy Year |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 | 2004 |  | 2003 |  | 2002 |  | Total | 2006 | 2005 | 2004 |  | 2003 |  | 2002 |  | Total |
| PREMIUMS WRITTEN: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 335,553 | (949) |  | 0 |  | 0 |  | 0 | 334,604 | 1,354,374 | (560) |  | 0 |  | 0 |  | 0 | 1,353,814 |
| E.C. \& VMM | 5,006,351 | $(6,592)$ |  | 0 |  | 0 |  | 0 | 4,999,759 | 16,459,049 | (543) |  | 0 |  | 0 |  | 0 | 16,458,506 |
| Reinsurance Premium Ceded E.C. | $(1,949,693)$ | 0 |  | 0 |  | 0 |  | 0 | $(1,949,693)$ | $(4,500,230)$ | 0 |  | 0 |  | 0 |  | 0 | $(4,500,230)$ |
| Total | 3,392,211 | $(7,541)$ |  | 0 |  | 0 |  | 0 | 3,384,670 | 13,313,193 | $(1,103)$ |  | 0 |  | 0 |  | 0 | 13,312,090 |
| UNEARNED PREMIUMS: (PRIOR PERIOD) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 726,833 | 131,810 |  | 0 |  | 0 |  | 0 | 858,643 | 0 | 465,813 |  | 0 |  | 0 |  | 0 | 465,813 |
| E.C. \& VMM | 7,873,571 | 1,063,216 |  | 0 |  | 0 |  | 0 | 8,936,787 | 0 | 3,645,314 |  | 0 |  | 0 |  | 0 | 3,645,314 |
| Reinsurance Unearned Ceded E.C. | $(637,634)$ | 0 |  | 0 |  | 0 |  | 0 | $(637,634)$ | 0 | 0 |  | 0 |  | 0 |  | 0 | 0 |
| Total | 7,962,770 | 1,195,026 |  | 0 |  | 0 |  | 0 | 9,157,796 | 0 | 4,111,127 |  | 0 |  | 0 |  | 0 | 4,111,127 |
| UNEARNED PREMIUMS: (CURRENT PERIOD) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 1,017,075 | 0 |  | 0 |  | 0 |  | 0 | 1,017,075 | 1,017,075 | 0 |  | 0 |  | 0 |  | 0 | 1,017,075 |
| E.C. \& VMM | 9,930,652 | 0 |  | 0 |  | 0 |  | 0 | 9,930,652 | 9,930,652 | 0 |  | 0 |  | 0 |  | 0 | 9,930,652 |
| Reinsurance Unearned Ceded E.C. | 0 | 0 |  | 0 |  | 0 |  | 0 | 0 | 0 | 0 |  | 0 |  | 0 |  | 0 | 0 |
| Total | 10,947,727 | 0 |  | 0 |  | 0 |  | 0 | 10,947,727 | 10,947,727 | 0 |  | 0 |  | 0 |  | 0 | 10,947,727 |
| EARNED PREMIUMS: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 45,311 | 130,861 |  | 0 |  | 0 |  | 0 | 176,172 | 337,299 | 465,253 |  | 0 |  | 0 |  | 0 | 802,552 |
| E.C. \& VMM | 2,949,270 | 1,056,624 |  | 0 |  | 0 |  | 0 | 4,005,894 | 6,528,397 | 3,644,771 |  | 0 |  | 0 |  | 0 | 10,173,168 |
| Reinsurance Earned Ceded E.C. | $(2,587,327)$ | 0 |  | 0 |  | 0 |  | 0 | $(2,587,327)$ | $(4,500,230)$ | 0 |  | 0 |  | 0 |  | 0 | $(4,500,230)$ |
| Total | 407,254 | 1,187,485 |  | 0 |  | 0 |  | 0 | 1,594,739 | 2,365,466 | 4,110,024 |  | 0 |  | 0 |  | 0 | 6,475,490 |

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF LOSSES
Quarter Ended October 31, 2006

## EXHIBIT 4B

| Description |  | Quarter 8/01/2006-10/31/2006 Policy Year |  |  |  |  |  |  |  | Year-to-Date 11/01/2005-10/31/2006 Policy Year |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2004 | 2003 |  | 2002 |  | Total | 2006 | 2005 | 2004 | 2003 |  | 2002 |  | Total |
| PAID LOSSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 253,158 | 2,317 | 0 |  | 0 |  | 0 | 255,475 | 399,458 | 360,594 | 0 |  | 0 |  | 0 | 760,052 |
| E.C. \& VMM | 10,398 | 350,401 | 88,059 |  | 0 |  | 0 | 448,858 | 19,471 | 6,442,839 | 304,389 |  | 0 |  | 0 | 6,766,699 |
| Reinsurance Recovery E.C. | 0 | 0 | $(176,328)$ |  |  |  |  | $(176,328)$ | 0 | 0 | $(392,658)$ |  | 0 |  | 0 | $(392,658)$ |
| Total | 263,556 | 352,718 | $(88,269)$ |  | 0 |  | 0 | 528,005 | 418,929 | 6,803,433 | $(88,269)$ |  | 0 |  | 0 | 7,134,093 |
| OUTSTANDING LOSSES (CURRENT PERIOD)* |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 30,671 | 0 | 0 |  | 0 |  | 0 | 30,671 | 30,671 | 0 | 0 |  | 0 |  | 0 | 30,671 |
| E.C. \& VMM | 329,209 | 472,017 | 92,817 |  | 0 |  | 0 | 894,043 | 329,209 | 472,017 | 92,817 |  | 0 |  | 0 | 894,043 |
| Reinsurance Recoverable E.C. | 0 | 0 | 0 |  | 0 |  | 0 | 0 | 0 | 0 | 0 |  | 0 |  | 0 | 0 |
| Total | 359,880 | 472,017 | 92,817 |  | 0 |  | 0 | 924,714 | 359,880 | 472,017 | 92,817 |  | 0 |  | 0 | 924,714 |
| OUTSTANDING LOSSES (PRIOR PERIOD)* |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 20209 | 4,682 | 0 |  | 0 |  | 0 | 24,891 | 0 | 15,859 | 0 |  | 0 |  | 0 | 15,859 |
| E.C. \& VMM | 223923 | 181,217 | 14,996 |  | 0 |  | 0 | 420,136 | 0 | 6,288,740 | 231,326 |  | 0 |  | 0 | 6,520,066 |
| Reinsurance Recoverable E.C. | 0 | 0 | $(14,996)$ |  | 0 |  | 0 | $(14,996)$ | 0 | 0 | $(231,326)$ |  | 0 |  | 0 | $(231,326)$ |
| Total | 244,132 | 185,899 | 0 |  | 0 |  | 0 | 430,031 | 0 | 6,304,599 | 0 |  | 0 |  | 0 | 6,304,599 |
| INCURRED LOSSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 263,620 | $(2,365)$ | 0 |  | 0 |  | 0 | 261,255 | 430,129 | 344,735 | 0 |  | 0 |  | 0 | 774,864 |
| E.C. \& VMM | 115,684 | 641,201 | 4,548 |  | 0 |  | 0 | 761,433 | 348,680 | 626,116 | 4,548 |  | 0 |  | 0 | 979,344 |
| Total | 379,304 | 638,836 | 4,548 |  | 0 |  | 0 | 1,022,688 | 778,809 | 970,851 | 4,548 |  | 0 |  | 0 | 1,754,208 |
| IBNR (CURRENT PERIOD) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 29,420 | 0 | 0 |  | 0 |  | 0 | 29,420 | 29,420 | 0 | 0 |  | 0 |  | 0 | 29,420 |
| E.C. \& VMM | 329,209 | 0 | 0 |  | 0 |  | 0 | 329,209 | 329,209 | 0 | 0 |  | 0 |  | 0 | 329,209 |
| Total | 358,629 | 0 | 0 |  | 0 |  | 0 | 358,629 | 358,629 | 0 | 0 |  | 0 |  | 0 | 358,629 |
| IBNR (PRIOR PERIOD) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fire | 20209 | 4,682 | 0 |  | 0 |  | 0 | 24,891 | 0 | 15,859 | 0 |  | 0 |  | 0 | 15,859 |
| E.C. \& VMM | 223923 | 38,302 | 0 |  | 0 |  | 0 | 262,225 | 0 | 122,349 | 0 |  | 0 |  | 0 | 122,349 |
| Total | 244,132 | 42,984 | 0 |  | 0 |  | 0 | 287,116 | 0 | 138,208 | 0 |  | 0 |  | 0 | 138,208 |

*Includes IBNR

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION <br> STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES 

## Quarter Ended October 31, 2006

EXHIBIT 4C


[^0]
[^0]:    *Includes IBNR

