STATUTORY FINANCIAL STATEMENTS

OCTOBER 31, 2014

STATUTORY FINANCIAL STATEMENTS

OCTOBER 31, 2014

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ACCOUNTANT'S COMPILATION REPORT

Alabama Insurance Underwriting Association 315 E. Laurel Ave., Ste. 216D Foley, AL 36535

We have compiled the accompanying statutory statement of admitted assets, liabilities and surplus of Alabama Insurance Underwriting Association as of October 31, 2014, and the related accompanying statutory statement of operations and changes in surplus for the year then ended, and the accompanying supplementary information, which is presented only for supplementary analysis purposes. The financial statements have been prepared in conformity with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the Insurance Department of the State of Alabama, which is a comprehensive basis of accounting other than generally accepted accounting principles. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary schedules are in accordance with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the Insurance Department of the State of Alabama.

Management is responsible for the preparation and fair presentation of the financial statements and supplementary schedules in accordance with statutory accounting practices prescribed or permitted by the National Association of Insurance Commissioners (NAIC) and the Insurance Department of the State of Alabama, and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements and supplementary schedules.

Our responsibility is to conduct the compilation in accordance with *Statements on Standards for Accounting and Review Services* issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supplementary schedules without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements and supplementary schedules.

Management has elected to omit substantially all of the disclosures and the statement of cash flows ordinarily included in financial statements prepared in accordance with the statutory accounting practices. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the admitted assets, liabilities, surplus, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying financial statements do not include a provision or liability for federal income taxes because the members are taxed individually on their share of Association earnings.

We are not independent with respect to Alabama Insurance Underwriting Association because we performed certain accounting services that impaired our independence.

Foley, Alabama February 18, 2015

Warren averett, LLC

STATUTORY STATEMENT OF ADMITTED ASSETS, LIABILITIES AND SURPLUS As of October 31, 2014

EXHIBIT 1

| | Assets | Assets Not Admitted | Admitted Assets |
|--|---------------|------------------------|---|
| <u>ASSETS</u> | | | |
| Cash and short-term investments | \$ 59,713,118 | | \$ 59,713,118 |
| Bonds | 42,244,571 | | 42,244,571 |
| Accounts receivable | 932 | 932 | - |
| Interest accrued | 183,785 | | 183,785 |
| Furniture and equipment - net of | | | |
| depreciation | 76,789 | 76,789 | - |
| Data processing equipment - net of | | | |
| depreciation | 88,233 | | 88,233 |
| Programming - net of amortization | 277,800 | 277,800 | - |
| Prepaid reinsurance | 1,825,000 | | 1,825,000 |
| Section 444 Deposit (I.R.S.) | 1,015,686 | | 1,015,686 |
| Total Assets | 105,425,914 | 355,521 | 105,070,393 |
| LIABILITIES AND SURPLUS Reserves for: Unpaid losses (include IBNR) Unpaid loss adjustment expenses Unearned premiums Total Reserves | | | 1,663,581 166,358 23,823,315 25,653,254 |
| Payables for: Premium taxes Operating expenses and other accounts payable Amounts withheld for accounts of others Accrued Pension Obligation Premiums received in advance Total Payables Total Liabilities | | | 242,201 438,861 89,505 348,311 1,967,541 3,086,419 28,739,673 |
| Members' Surplus Retained Surplus Total Surplus Total Liabilities and Surplus | | | 70,782,839 5,547,881 76,330,720 \$ 105,070,393 |
| Total Elabiliaes and Surpius | | | Ψ 105,070,575 |

ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATUTORY STATEMENT OF OPERATIONS AND SURPLUS Quarter Ended October 31, 2014

EXHIBIT 2

| | Quarter 08/1/2014 - 10/31/2014 | Year-To-Date 11/1/2013 - 10/31/2014 |
|---------------------------------|--------------------------------------|---|
| UNDERWRITING INCOME: | | |
| Premiums Earned | \$ 6,475,750 | \$ 23,307,074 |
| DEDUCTIONS: | | |
| Losses incurred | 169,857 | 3,139,365 |
| Loss expenses incurred | 86,153 | 631,908 |
| Operating expenses incurred | 2,237,782 | 8,407,299 |
| Total deductions | 2,493,792 | 12,178,572 |
| Net Underwriting Gain or (Loss) | 3,981,958 | 11,128,502 |
| OTHER INCOME (EXPENSE): | | |
| Net investment income | 85,088 | 348,507 |
| Realized Gains (Losses) | - | - |
| Other Income | - | 43 |
| Service & Agency Fees | 260,190 | 906,565 |
| Total other income (expense) | 345,278 | 1,255,115 |
| Net Income or (Loss) | \$ 4,327,236 | \$ 12,383,617 |
| SURPLUS: | | |
| Surplus (prior period) | 72,276,230 | 64,289,910 |
| Net income or (loss) | 4,327,236 | 12,383,617 |
| Change in assets not admitted | 26,761 | (43,300) |
| Minimum pension liability | (299,507) | (299,507) |
| Net change in surplus | 4,054,490 | 12,040,810 |
| Surplus (current period) | \$ 76,330,720 | \$ 76,330,720 |



SURPLUS

Quarter Ended October 31, 2014

Quarterly 08/01/2014 - 10/31/2014

EXHIBIT 3A - Quarterly

| | | | | Quarterly | | | | | |
|--|------------------|--------------|------------|-----------|-------------|------|------|------|-----------------|
| 8 | 2011 | 2012 | 2012 | 2011 | Policy Year | | ••• | **** | m |
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2008 | 2007 | 2006 | Total |
| INCOME RECEIVED: | | | _ | | | | | | |
| Premiums Written | \$ 12,459,175 \$ | (38,914) \$ | - \$ | - | \$ | - \$ | - \$ | - \$ | - \$ 12,420,261 |
| Reinsurance Premium Ceded | (5,475,000) | - | - | - | | - | - | - | - (5,475,000) |
| Net Premiums Written | 6,984,175 | (38,914) | - | - | | - | - | - | - 6,945,261 |
| Interest Received | (5,768) | - | - | - | | - | - | - | - (5,768) |
| Realized Gains (Losses) | - | - | - | - | | - | - | - | |
| Other Income | - | - | - | - | | - | - | - | |
| Service & Agency Fees | 260,190 | - | - | - | | - | - | - | - 260,190 |
| Total Income | 7,238,597 | (38,914) | - | - | | - | - | - | - 7,199,683 |
| EXPENSES PAID: | | | | | | | | | |
| Losses | 304,033 | 466,540 | 1,185 | - | | - | - | - | - 771,758 |
| Loss Adjustment Expenses | 76,340 | 69,318 | 685 | _ | | - | - | - | - 146,343 |
| Commissions | 1,067,477 | (3,113) | - | _ | | _ | - | - | - 1,064,364 |
| Operating Expenses | 816,921 | - | _ | _ | | _ | _ | _ | - 816,921 |
| Premium Taxes | 806,412 | _ | _ | _ | | _ | _ | _ | - 806,412 |
| Total Expenses Paid | 3,071,183 | 532,745 | 1,870 | | | _ | - | _ | - 3,605,798 |
| Net Cash Change | 4,167,414 | (571,659) | (1,870) | - | | - | - | - | - 3,593,885 |
| RESERVES: | | | | | | | | | |
| DEDUCT (CURRENT PERIOD) | | | | | | | | | |
| , | 1 621 244 | 42 227 | | | | | | | 1 662 501 |
| Unpaid Losses (include IBNR) | 1,621,344 | 42,237 | - | - | | - | - | - | - 1,663,581 |
| Reins. Recoverable-Unpaid Losses | 162 124 | 4 22 4 | - | - | | - | - | - | 166 250 |
| Unpaid Loss Adj. Expenses | 162,134 | 4,224 | - | - | | - | - | - | - 166,358 |
| Operating Expenses | 528,366 | - | - | - | | - | - | - | - 528,366 |
| Unearned Premiums | 23,823,315 | - | - | - | | - | - | - | - 23,823,315 |
| Premium Taxes | 242,201 | - | - | - | | - | - | - | - 242,201 |
| ADD (PRIOR PERIOD) | | | | | | | | | |
| Unpaid Losses (include IBNR) | 1,400,248 | 865,234 | - | - | | - | - | - | - 2,265,482 |
| Reins. Recoverable-Unpaid Losses | - | - | - | - | | - | - | - | |
| Unpaid Loss Adj. Expenses | 140,025 | 86,523 | - | - | | - | - | - | - 226,548 |
| Operating Expenses | 609,849 | - | - | - | | - | - | - | - 609,849 |
| Unearned Premiums | 21,993,788 | 1,360,016 | - | - | | - | - | - | - 23,353,804 |
| Premium Taxes | 610,633 | - | - | - | | - | - | - | - 610,633 |
| Net Reserve Change | (1,622,817) | 2,265,312 | - | - | | - | - | - | - 642,495 |
| OTHER CHANGES: | | | | | | | | | |
| DEDUCT (PRIOR PERIOD) | | | | | | | | | |
| Interest Accrued | 92,929 | - | - | - | | - | - | - | - 92,929 |
| Assets Not Admitted | (382,282) | - | - | - | | - | - | - | - (382,282) |
| ADD (CURRENT PERIOD) | | | | | | | | | |
| Minimum Pension Liability | (299,507) | - | - | - | | - | - | - | - (299,507) |
| Interest Accrued | 183,785 | - | - | _ | | - | - | - | - 183,785 |
| Assets Not Admitted | (355,521) | _ | - | _ | | _ | _ | - | - (355,521) |
| Net Other Changes | (181,890) | _ | _ | | | _ | - | - | - (181,890) |
| Assessments or (Distributions) | (101,070) | _ | _ | _ | | _ | _ | _ | |
| Change in Retained Surplus Increase (Decrease) | | | | | | - | _ | - | - 77,475 |
| Change in Members' Surplus Increase (Decrease) | | 1,693,653 \$ | (1,870) \$ | | \$ | - S | - \$ | - \$ | - \$ 3,977,015 |

SURPLUS

Quarter Ended October 31, 2014

EXHIBIT 3A - Year-to-Date

| | Year-to-Date 11/01/2013 - 10/31/2014 | | | | | | | | | |
|--|--------------------------------------|------------------|-------------|------|-------------|------|---------|------|----------------------|--|
| | | | |] | Policy Year | | | | | |
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2008 | 2007 | 2006 | Total | |
| INCOME RECEIVED: | | | | | | | | | | |
| Premiums Written | \$ 44,620,492 | \$ (646,911) \$ | - \$ | - : | \$ - | s - | \$ - \$ | _ | \$ 43,973,581 | |
| Reinsurance Premium Ceded | (21,331,250) | · (0.0,>11) · | _ | _ ` | _ | _ | - | _ | (21,331,250) | |
| Net Premiums Written | 23,289,242 | (646,911) | | | | | | | 22,642,331 | |
| Interest Received | 164,722 | 183,636 | _ | _ | _ | _ | _ | _ | 348,358 | |
| Realized Gains (Losses) | 104,722 | 105,050 | | | | | | | 540,550 | |
| Other Income | 43 | | | _ | _ | _ | | _ | 43 | |
| Service & Agency Fees | 906,565 | _ | _ | _ | _ | _ | | _ | 906,565 | |
| Total Income | 24,360,572 | (463,275) | - | | | | | | 23,897,297 | |
| Total Income | 24,300,372 | (403,273) | | | | | | | 23,891,291 | |
| EXPENSES PAID: | | | | | | | | | | |
| Losses | 1,150,275 | 1,845,333 | 17,494 | - | _ | _ | _ | _ | 3,013,102 | |
| Loss Adjustment Expenses | 247,757 | 364,065 | 7,459 | _ | _ | _ | _ | - | 619,281 | |
| Commissions | 3,284,870 | 253,269 | - | _ | _ | _ | _ | _ | 3,538,139 | |
| Operating Expenses | 3,089,783 | 211,629 | _ | _ | _ | _ | _ | _ | 3,301,412 | |
| Premium Taxes | 1,313,832 | 221,173 | _ | _ | _ | _ | _ | _ | 1,535,005 | |
| Total Expenses Paid | 9,086,517 | 2,895,469 | 24.953 | _ | _ | | _ | _ | 12,006,939 | |
| Net Cash Change | 15,274,055 | (3,358,744) | (24,953) | | | | | | , , | |
| Tet Cush Change | 13,271,033 | (5,550,711) | (21,755) | | | | | | 11,070,550 | |
| RESERVES: | | | | | | | | | | |
| DEDUCT (CURRENT PERIOD) | | | | | | | | | | |
| Unpaid Losses (include IBNR) | 1,621,344 | 42,237 | - | - | _ | _ | _ | _ | 1,663,581 | |
| Reins. Recoverable-Unpaid Losses | · · · | - | - | - | _ | _ | _ | _ | · · · | |
| Unpaid Loss Adj. Expenses | 162,134 | 4,224 | _ | _ | _ | _ | _ | - | 166,358 | |
| Operating Expenses | 528,366 | , - | _ | _ | _ | _ | _ | _ | 528,366 | |
| Unearned Premiums | 23,823,315 | _ | _ | _ | _ | _ | _ | _ | 23,823,315 | |
| Premium Taxes | 242,201 | - | - | - | - | - | - | - | 242,201 | |
| ADD (PRIOR PERIOD) | | | | | | | | | | |
| Unpaid Losses (include IBNR) | | 1,534,318 | 3,000 | | | | | | 1,537,318 | |
| Reins. Recoverable-Unpaid Losses | _ | 1,334,316 | 3,000 | _ | _ | _ | _ | _ | 1,337,310 | |
| Unpaid Loss Adj. Expenses | - | 153,431 | 300 | - | - | - | - | - | 153,731 | |
| Operating Expenses | - | 516,651 | 300 | - | - | - | - | - | 516,651 | |
| Unearned Premiums | - | | - | - | - | - | - | - | | |
| | - | 24,488,058 | - | - | - | - | - | - | 24,488,058 | |
| Premium Taxes | (2(277 2(0) | 221,173 | 2 200 | - | - | - | - | - | 221,173 | |
| Net Reserve Change | (26,377,360) | 26,867,170 | 3,300 | - | - | - | - | | 493,110 | |
| OTHER CHANGES: | | | | | | | | | | |
| DEDUCT (PRIOR PERIOD) | | | | | | | | | | |
| Interest Accrued | _ | 183,636 | _ | _ | _ | _ | _ | _ | 183,636 | |
| Assets Not Admitted | | (312,221) | | _ | _ | _ | | _ | (312,221) | |
| Unrealized Capital Gains (Losses) | _ | (312,221) | _ | _ | _ | _ | _ | _ | (312,221) | |
| ADD (CURRENT PERIOD) | - | - | - | - | - | - | - | - | - | |
| , | (200 507) | | | | | | | | (200.507) | |
| Minimum Pension Liability Interest Accrued | (299,507) 183,785 | - | - | - | - | - | - | - | (299,507) 183,785 | |
| | | - | - | - | - | - | - | - | | |
| Assets Not Admitted | (355,521) | - | - | - | - | - | - | - | (355,521) | |
| Unrealized Capital Gains (Losses) | (471.040) | 120.505 | - | - | - | - | - | - | (2.42.650) | |
| Net Other Changes | (471,243) | 128,585 | - | - | - | - | - | - | (0 :=,000) | |
| Assessments or (Distributions) | 210.612 | - | - | - | - | - | - | - | | |
| Change in Retained Surplus Increase (Decrease) | 319,649 | | (21 (52) 6 | - | - | - | - | - | 319,649 | |
| Change in Members' Surplus Increase (Decrease) | \$(11,894,197) | \$ 23,637,011 \$ | (21,653) \$ | - 5 | - | \$ - | \$ - \$ | - | \$ 11,721,161 | |

MEMBERS' SURPLUS FOR UNSETTLED YEARS Inception to Quarter Ended October 31, 2014

Exhibit 3B

| Description | 2014 | 2013 | 2012 | 2011 | Policy Year 2010 | 2008 | 2007 | 2006 | Total |
|---|--------------------|---------------|---------------|------------------------|---------------------|---------------|---------------|---------------|---------------|
| INCOME RECEIVED: | 2014 | 2013 | 2012 | 2011 | 2010 | 2000 | 2007 | 2000 | Total |
| Premiums Written | \$ 44,620,492 \$ | 45,411,235 \$ | 45,970,663 \$ | 3 45,112,079 \$ | 37,491,975 \$ | 24,452,221 \$ | 23,456,599 \$ | 17,328,303 \$ | 283,843,567 |
| Reinsurance Premiums Ceded | (21,331,250) | (20,720,834) | (19,201,996) | (17,994,845) | (17,700,790) | (14,994,792) | (10,799,284) | (4,500,230) | (127,244,021) |
| Net Premiums Written | 23,289,242 | 24,690,401 | 26,768,667 | 27,117,234 | 19,791,185 | 9,457,429 | 12,657,315 | 12,828,073 | 156,599,546 |
| Interest Received | 164,722 | 326,657 | 95,204 | 40,332 | 21,405 | 486,548 | 677,305 | 307,607 | 2,119,780 |
| Realized Gains (Losses) | | - | (34,522) | - | , | - | - | - | (34,522) |
| Other Income | 43 | - | 8 | 1,070 | 153 | 3,391 | 3,670 | 40 | 8,375 |
| Service & Agency Fees | 906,565 | 778,125 | 674,460 | 608,415 | 497,585 | 269,337 | 187,836 | 175,703 | 4,098,026 |
| Gain (loss) on sale of non admitted asset | · - | - | - | - | , - | 100 | 623 | (203) | 520 |
| Total Income | 24,360,572 | 25,795,183 | 27,503,817 | 27,767,051 | 20,310,328 | 10,216,805 | 13,526,749 | 13,311,220 | 162,791,725 |
| EXPENSES PAID: | | | | | | | | | |
| Losses | 1,150,275 | 2,969,222 | 3,272,791 | 1,326,634 | 988,594 | 874,566 | 512,315 | 930,913 | 12,025,310 |
| Loss Adjustment Expenses | 247,757 | 502,885 | 400,549 | 230,109 | 118,628 | 22,717 | 14,945 | 17,029 | 1,554,619 |
| Commissions | 3,284,870 | 3,626,442 | 3,677,749 | 3,629,595 | 2,994,514 | 1,961,534 | 2,235,084 | 1,744,247 | 23,154,035 |
| Operating Expenses | 3,089,783 | 3,009,063 | 2,734,196 | 2,524,526 | 2,327,766 | 1,699,718 | 1,497,748 | 1,014,262 | 17,897,062 |
| Premium Taxes | 1,313,832 | 1,597,766 | 1,624,906 | 1,587,348 | 1,350,035 | 855,726 | 848,275 | 624,158 | 9,802,046 |
| Total Expenses Paid | 9,086,517 | 11,705,378 | 11,710,191 | 9,298,212 | 7,779,537 | 5,414,261 | 5,108,367 | 4,330,609 | 64,433,072 |
| Net Cash Change | 15,274,055 | 14,089,805 | 15,793,626 | 18,468,839 | 12,530,791 | 4,802,544 | 8,418,382 | 8,980,611 | 98,358,653 |
| RESERVES: | | | | | | | | | |
| DEDUCT (CURRENT PERIOD) | | | | | | | | | |
| Unpaid Losses (include IBNR) | 1,621,344 | 42,237 | - | - | - | - | - | - | 1,663,581 |
| Reins. Recoverable-Unpaid Losses | - | - | - | - | - | - | - | - | - |
| Unpaid Loss Adjustment Expenses | 162,134 | 4,224 | - | - | = | - | - | - | 166,358 |
| Operating Expenses | 528,366 | - | = | - | = | - | = | = | 528,366 |
| Unearned Premiums | 23,823,315 | - | - | - | - | - | - | - | 23,823,315 |
| Premium Taxes | 242,201 | - | - | - | - | - | - | - | 242,201 |
| Total Reserves | 26,377,360 | 46,461 | - | - | - | | - | - | 26,423,821 |
| OTHER CHANGES: | | | | | | | | | |
| ADD (DEDUCT) | | | | | | | | | |
| Minimum Pension Liability | (299,507) | 115,466 | (127,279) | (36,991) | 27,748 | (53,339) | 46,800 | (21,831) | (348,933) |
| Interest Accrued | 183,785 | - | - | - | - | - | - | - | 183,785 |
| Assets Not Admitted | (355,521) | - | <u>-</u> | - | - | - | - | - | (355,521) |
| Retained Surplus | (319,649) | (284,009) | (17,189) | (10,477) | | - | - | - | (631,324) |
| Total Other Changes | (790,892) | (168,543) | (144,468) | (47,468) | 27,748 | (53,339) | 46,800 | (21,831) | (1,151,993) |
| Assessments or (Distributions) | | - | - | - | - | - | = | - | = |
| Members' Surplus (Deficit) | \$ (11,894,197) \$ | 13,874,801 \$ | 15,649,158 \$ | S 18,421,371 \$ | 12,558,539 \$ | 4,749,205 \$ | 8,465,182 \$ | 8,958,780 \$ | 70,782,839 |

RETAINED SURPLUS Quarter Ended October 31, 2014

EXHIBIT 3C - Year-to-Date

| | Policy Year | | | | | | | | |
|---|-----------------------|------------|-----------|-----------|--------------|----------------------|--|--|--|
| Description | 2014 | 2013 | 2012 | 2011 | 2009 | Total | | | |
| Retained Surplus Prior Period Change Increase (Decrease) | \$ - \$ 319,649 | 284,009 \$ | 17,189 \$ | 10,477 \$ | 4,916,557 \$ | 5,228,232 319,649 | | | |
| Retained Surplus Current Period | \$ 319,649 \$ | 284,009 \$ | 17,189 \$ | 10,477 \$ | 4,916,557 \$ | 5,547,881 | | | |

STATISTICAL REPORT OF PREMIUMS Quarter Ended October 31, 2014

EXHIBIT 4A - Quarterly

Quarterly 08/01/2014 - 10/31/2014

| | | | | Polic | y Year | | | | |
|--|-----------------|--------------|------|-------|--------|------|------|------|--------------|
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2008 | 2007 | 2006 | Total |
| PREMIUMS WRITTEN: | | | | | | | | | |
| Fire | \$ 728,665 \$ | (1,299) \$ | - \$ | - \$ | - \$ | - \$ | - \$ | _ | \$ 727,366 |
| E.C. & VMM | 11,730,510 | (37,615) | - | _ | - | _ | - | _ | 11,692,895 |
| Reinsurance Premium Ceded E.C. | (5,475,000) | - | _ | _ | - | _ | _ | _ | (5,475,000) |
| Total | 6,984,175 | (38,914) | - | - | - | - | - | - | 6,945,261 |
| UNEARNED PREMIUMS: (PRIOR PERIOD) | | | | | | | | | |
| Fire | 838,616 | 55,141 | - | - | - | - | - | - | 893,757 |
| E.C. & VMM | 21,155,172 | 1,304,875 | - | - | - | - | - | - | 22,460,047 |
| Reinsurance Unearned Ceded E.C. | - | - | - | - | - | - | - | - | - |
| Total | 21,993,788 | 1,360,016 | - | - | - | - | - | - | 23,353,804 |
| UNEARNED PREMIUMS: (CURRENT PERIOD) | | | | | | | | | |
| Fire | 1,126,741 | - | - | - | - | - | - | - | 1,126,741 |
| E.C. & VMM | 22,696,574 | - | - | - | - | - | - | - | 22,696,574 |
| Reinsurance Unearned Ceded E.C. | - | - | - | - | - | - | - | - | - |
| Total | 23,823,315 | - | - | - | - | - | - | - | 23,823,315 |
| EARNED PREMIUMS: | | | | | | | | | |
| Fire | 440,540 | 53,842 | - | - | - | _ | - | _ | 494,382 |
| E.C. & VMM | 10,189,108 | 1,267,260 | - | - | - | - | - | _ | 11,456,368 |
| Reinsurance Earned Ceded E.C. | (5,475,000) | - | - | _ | - | - | _ | - | (5,475,000) |
| Total | \$ 5,154,648 \$ | 1,321,102 \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - | \$ 6,475,750 |
| | | | | | | | | | |

STATISTICAL REPORT OF PREMIUMS Quarter Ended October 31, 2014

EXHIBIT 4A - Year-to-Date

Year-to-Date 11/01/2013 - 10/31/2014

| | | | | Polic | y Year | | | | |
|---------------------------------|--------------|------------------|------|-------|--------|------|------|------|---------------|
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2008 | 2007 | 2006 | Total |
| PREMIUMS WRITTEN: | | | | | | | | | |
| Fire | \$ 1,974,085 | \$ (24,959) \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - | \$ 1,949,126 |
| E.C. & VMM | 42,646,407 | (621,952) | - | _ | - | - | - | - | 42,024,455 |
| Reinsurance Premium Ceded E.C. | (21,331,250) | - | - | - | - | - | - | - | (21,331,250) |
| Total | 23,289,242 | (646,911) | - | - | - | - | - | - | 22,642,331 |
| UNEARNED PREMIUMS: | | | | | | | | | |
| (PRIOR PERIOD) | | | | | | | | | |
| Fire | _ | 896,514 | - | _ | _ | - | - | _ | 896,514 |
| E.C. & VMM | _ | 23,591,544 | - | - | - | - | - | _ | 23,591,544 |
| Reinsurance Unearned Ceded E.C. | _ | - | - | _ | - | - | - | - | - |
| Total | - | 24,488,058 | - | - | - | - | - | - | 24,488,058 |
| UNEARNED PREMIUMS: | | | | | | | | | |
| (CURRENT PERIOD) | | | | | | | | | |
| Fire | 1,126,741 | _ | _ | _ | _ | _ | _ | _ | 1,126,741 |
| E.C. & VMM | 22,696,574 | _ | _ | _ | _ | _ | _ | _ | 22,696,574 |
| Reinsurance Unearned Ceded E.C. | - | _ | _ | _ | _ | _ | _ | _ | - |
| Total | 23,823,315 | - | - | - | - | - | - | - | 23,823,315 |
| | | | | | | | | | |
| EARNED PREMIUMS: | | | | | | | | | |
| Fire | 847,344 | 871,555 | - | - | - | - | - | - | 1,718,899 |
| E.C. & VMM | 19,949,833 | 22,969,592 | - | - | - | - | - | - | 42,919,425 |
| Reinsurance Earned Ceded E.C. | (21,331,250) | - | - | - | - | - | - | - | (21,331,250) |
| Total | \$ (534,073) | \$ 23,841,147 \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - | \$ 23,307,074 |

STATISTICAL REPORT OF LOSSES

Quarter Ended October 31, 2014

EXHIBIT 4B - Quarterly

Quarterly 08/01/2014 - 10/31/2014

| | | | | P | olicy Year | | | |
|---------------------------------------|------------|---------------|-------|------|------------|------|----------|----------------|
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2008 | 2007 200 | 6 Total |
| PAID LOSSES: | | | | | | | | |
| Fire | \$ 81,863 | \$ 176,983 \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ 258,846 |
| E.C. & VMM | 222,170 | 289,557 | 1,185 | - | - | - | - | - 512,912 |
| Reinsurance Recovery E.C. | | - | - | - | - | - | - | <u> </u> |
| Total | 304,033 | 466,540 | 1,185 | - | - | - | - | - 771,758 |
| OUTSTANDING LOSSES | | | | | | | | |
| (CURRENT PERIOD)* | | | | | | | | |
| Fire | 323,450 | 1,025 | - | - | - | - | - | - 324,475 |
| E.C. & VMM | 1,297,894 | 41,212 | - | - | - | - | - | - 1,339,106 |
| Reinsurance Recoverable E.C. | | - | - | - | - | - | - | |
| Total | 1,621,344 | 42,237 | - | - | - | - | - | - 1,663,581 |
| OUTSTANDING LOSSES (PRIOR PERIOD)* | | | | | | | | |
| Fire | 158,860 | 225,311 | - | - | _ | - | - | - 384,171 |
| E.C. & VMM | 1,241,388 | 639,923 | _ | - | _ | - | - | - 1,881,311 |
| Reinsurance Recoverable E.C. | - | · <u>-</u> | _ | - | _ | - | - | |
| Total | 1,400,248 | 865,234 | - | - | - | - | - | - 2,265,482 |
| INCURRED LOSSES: | | | | | | | | |
| Fire | 246,453 | (47,303) | _ | - | _ | - | - | - 199,150 |
| E.C. & VMM | 278,676 | (309,154) | 1,185 | - | _ | _ | - | - (29,293) |
| Total | 525,129 | (356,457) | 1,185 | - | - | - | - | - 169,857 |
| IBNR (CURRENT PERIOD) | | | | | | | | |
| Fire | 59,263 | _ | _ | _ | _ | _ | _ | - 59,263 |
| E.C. & VMM | 1,276,946 | _ | _ | _ | _ | _ | _ | - 1,276,946 |
| Total | 1,336,209 | - | - | - | - | - | - | - 1,336,209 |
| IBNR (PRIOR PERIOD) | | | | | | | | |
| Fire | 38,320 | 13,991 | _ | _ | _ | _ | _ | - 52,311 |
| E.C. & VMM | 949,268 | 343,800 | _ | _ | _ | _ | _ | - 1,293,068 |
| Total | \$ 987,588 | | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ 1,345,379 |
| - | Ψ 701,200 | Ψ 221,171 Φ | - ψ | - ψ | - ψ | - ψ | - ψ | Ψ 1,5π5,577 |

^{*}Includes IBNR

STATISTICAL REPORT OF LOSSES

Quarter Ended October 31, 2014

EXHIBIT 4B - Year-to-Date

Year-to-Date 11/01/2013 - 10/31/2014

| | | | | Po | olicy Year | | | |
|---------------------------------------|-------------|-----------------|--------|------|------------|----------|------|----------------|
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2008 200 | 2006 | Total |
| PAID LOSSES: | | | | | | | | |
| Fire | \$ 669,254 | \$ 1,045,781 \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ 1,715,035 |
| E.C. & VMM | 481,021 | 799,552 | 17,494 | - | - | - | - | - 1,298,067 |
| Reinsurance Recovery E.C. | | - | - | - | - | - | - | |
| Total | 1,150,275 | 1,845,333 | 17,494 | - | - | - | - | - 3,013,102 |
| OUTSTANDING LOSSES | | | | | | | | |
| (CURRENT PERIOD)* | | | | | | | | |
| Fire | 323,450 | 1,025 | - | - | - | - | - | - 324,475 |
| E.C. & VMM | 1,297,894 | 41,212 | - | - | - | - | - | - 1,339,106 |
| Reinsurance Recoverable E.C. | - | - | - | - | - | - | - | |
| Total | 1,621,344 | 42,237 | - | - | - | - | - | - 1,663,581 |
| OUTSTANDING LOSSES (PRIOR PERIOD)* | | | | | | | | |
| Fire | - | 186,193 | - | - | - | - | - | - 186,193 |
| E.C. & VMM | - | 1,348,125 | 3,000 | - | - | - | - | - 1,351,125 |
| Reinsurance Recoverable E.C. | - | - | - | - | - | - | - | |
| Total | | 1,534,318 | 3,000 | - | - | - | - | - 1,537,318 |
| INCURRED LOSSES: | | | | | | | | |
| Fire | 992,704 | 860,613 | _ | - | - | _ | _ | - 1,853,317 |
| E.C. & VMM | 1,778,915 | (507,361) | 14,494 | - | - | _ | _ | - 1,286,048 |
| Total | 2,771,619 | 353,252 | 14,494 | - | - | - | - | - 3,139,365 |
| IBNR (CURRENT PERIOD) | | | | | | | | |
| Fire | 59,263 | _ | _ | _ | _ | _ | _ | - 59,263 |
| E.C. & VMM | 1,276,946 | _ | _ | _ | _ | _ | _ | - 1,276,946 |
| Total | 1,336,209 | - | - | - | - | - | - | - 1,336,209 |
| TOTAL CONTRACT DEPLOY | | | | | | | | |
| IBNR (PRIOR PERIOD) | | 10.015 | | | | | | 40.0:- |
| Fire | - | 49,813 | - | - | - | - | - | - 49,813 |
| E.C. & VMM | | 1,329,505 | - | - | - | - | - | - 1,329,505 |
| Total | \$ - | \$ 1,379,318 \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ 1,379,318 |

^{*}Includes IBNR

STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES Quarter Ended October 31, 2014

EXHIBIT 4C - Quarterly

Quarterly 08/01/2014 - 10/31/2014

| | | | | | Po | licy Year | | | | |
|---|-----------|----------------|----------|------|----|-----------|------|------|------|----------|
| Description | 2014 | 2013 | 2012 | 2011 | | 2010 | 2008 | 2007 | 2006 | Total |
| LOSS EXPENSES PAID: | | | | | | | | | | |
| Fire | \$ 16,099 | \$ 13,286 | - | \$ - | \$ | - \$ | - \$ | - \$ | - 9 | 5 29,385 |
| E.C. & VMM | 60,241 | 56,032 | 685 | - | | - | - | - | - | 116,958 |
| Reinsurance Recovery E.C. | - | - | - | _ | | - | - | - | - | - |
| Total | 76,340 | 69,318 | 685 | - | | - | - | - | - | 146,343 |
| UNPAID LOSS EXPENSES (CURRENT PERIOD)* | | | | | | | | | | |
| Fire | 32,345 | 103 | - | _ | | - | - | - | - | 32,448 |
| E.C. & VMM | 129,789 | 4,121 | - | - | | - | - | - | - | 133,910 |
| Reinsurance Recoverable E.C. | - | - | - | - | | - | - | - | - | - |
| Total | 162,134 | 4,224 | - | - | | - | - | - | - | 166,358 |
| UNPAID LOSS EXPENSES (PRIOR PERIOD)* | | | | | | | | | | |
| Fire | 15,886 | 22,531 | - | - | | - | - | - | - | 38,417 |
| E.C. & VMM | 124,139 | 63,992 | - | - | | - | - | - | - | 188,131 |
| Reinsurance Recoverable E.C. | - | - | - | - | | - | - | - | - | - |
| Total | 140,025 | 86,523 | - | - | | - | - | - | - | 226,548 |
| INCURRED LOSS EXPENSES: | | | | | | | | | | |
| Fire | 32,558 | (9,142) | - | - | | - | - | - | - | 23,416 |
| E.C. & VMM | 65,891 | (3,839) | 685 | - | | - | - | - | - | 62,737 |
| Total | \$ 98,449 | \$ (12,981) \$ | \$ 685 | \$ - | \$ | - \$ | - \$ | - \$ | - 5 | 86,153 |

^{*}Includes IBNR

STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES Quarter Ended October 31, 2014

EXHIBIT 4C - Year-to-Date

Year-to-Date 11/01/2013 - 10/31/2014

| | Policy Year | | | | | | | | | |
|--------------------------------------|-------------|------------|----------|------|------|------|-------|------|------|---------|
| Description | 2014 | 2013 | 2012 | 2011 | 2010 | 2 | 008 2 | 007 | 2006 | Total |
| LOSS EXPENSES PAID: | | | | | | | | | | |
| Fire | \$ 41,543 | \$ 69,273 | \$ - | \$ - | \$ | - \$ | - \$ | - \$ | - \$ | 110,816 |
| E.C. & VMM | 206,214 | 294,792 | 7,459 | - | | - | - | - | - | 508,465 |
| Reinsurance Recovery E.C. | - | - | - | - | | - | - | - | - | - |
| Total | 247,757 | 364,065 | 7,459 | - | | - | - | - | - | 619,281 |
| UNPAID LOSS EXPENSES | | | | | | | | | | |
| (CURRENT PERIOD)* | | | | | | | | | | |
| Fire | 32,345 | 103 | - | - | | - | - | - | - | 32,448 |
| E.C. & VMM | 129,789 | 4,121 | - | - | | - | - | - | - | 133,910 |
| Reinsurance Recoverable E.C. | - | - | - | - | | - | - | - | - | - |
| Total | 162,134 | 4,224 | - | - | | - | - | - | - | 166,358 |
| UNPAID LOSS EXPENSES (PRIOR PERIOD)* | | | | | | | | | | |
| Fire | - | 18,619 | - | - | | - | - | - | - | 18,619 |
| E.C. & VMM | - | 134,812 | 300 | - | | - | - | - | - | 135,112 |
| Reinsurance Recoverable E.C. | _ | - | - | - | | - | - | - | - | - |
| Total | - | 153,431 | 300 | - | | - | - | - | - | 153,731 |
| INCURRED LOSS EXPENSES: | | | | | | | | | | |
| Fire | 73,888 | 50,757 | - | - | | - | - | - | - | 124,645 |
| E.C. & VMM | 336,003 | 164,101 | 7,159 | - | | - | - | | | 507,263 |
| Total | \$ 409,891 | \$ 214,858 | \$ 7,159 | \$ - | \$ | - \$ | - \$ | - \$ | - \$ | 631,908 |

^{*}Includes IBNR