# ALABAMA INSURANCE UNDERWRITING ASSOCIATION 

FINANCIAL STATEMENTS

OCTOBER 31, 2008

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION <br> FINANCIAL STATEMENTS 

OCTOBER 31, 2008

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# Alabama Insurance Underwriting Association 

315 E. Laurel Ave., Ste. 216D
Foley, AL 36535

We have compiled the accompanying statement of assets, liabilities and members' equity of Alabama Insurance Underwriting Association as of October 31, 2008, and the related statements of operations and members' equity for the year then ended, and the accompanying supplementary information, which is presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements, and supplementary information, information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Association's financial condition. Accordingly, these financial statements are not designed for those who are not informed about such matters.
Q'bullivan Geel, LLP

Certified Public Accountants

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION <br> STATEMENT OF ASSETS, LIABILITIES AND MEMBERS' EQUITY <br> As of October 31, 2008

EXHIBIT 1

| Description | Ledger Assets | Assets Not Admitted | Admitted Assets |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash | 23,857,819 |  | 23,857,819 |
| Interest accrued | 33,900 |  | 33,900 |
| Furniture and equipment - net of depreciation | 46,856 | 46,856 |  |
| Data processing equipment - net of depreciation | 23,665 |  | 23,665 |
| Programming - net of amortization | 117,893 | 117,893 |  |
| Section 444 Deposit (I.R.S.) | 341,521 |  | 341,521 |
| Prepaid Reinsurance Premium | 1,248,959 |  | 1,248,959 |
| Intangible Pension Asset | 41,882 |  | 41,882 |
| Total Assets | 25,712,495 | 164,749 | 25,547,746 |
| LIABILITIES AND EQUITY |  |  |  |
| Reserves for: |  |  |  |
| Unpaid losses (include IBNR) |  |  | 698,765 |
| Reins. Recoverable-unpaid losses |  |  | 0 |
| Unpaid loss adjustment expenses |  |  | 52,407 |
| Reins. Recoverable-unpaid loss. exp. |  |  | 0 |
| Unearned premiums |  |  | 13,929,952 |
| Premium taxes |  |  | 115,357 |
| Total Reserves |  |  | 14,796,481 |
| Payables for: |  |  |  |
| Operating expenses and other accounts payable |  |  | 82,101 |
| Amounts withheld for A/C of others |  |  | 45,171 |
| Accrued Pension Obligation |  |  | 43,099 |
| Distributions Payable Members |  |  | 0 |
| Premiums Refundable |  |  | 0 |
| Premiums received in advance |  |  | 957,348 |
| Ceded Reinsurance Payable |  |  | 0 |
| Total Payables |  |  | 1,127,719 |
| Members' Equity |  |  | 9,623,546 |
| Total Liabilities and Equity |  |  | 25,547,746 |

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION

 STATEMENT OF OPERATIONS AND MEMBERS' EQUITYQuarter Ended October 31, 2008

## EXHIBIT 2

| DESCRIPTION | Quarter <br> 8/01/2008 - <br> 10/31/2008 | Year-To-Date 11/01/2007 10/31/2008 |
| :---: | :---: | :---: |
| UNDERWRITING INCOME: |  |  |
| Premiums Earned | 1,820,851 | 8,659,580 |
| DEDUCTIONS: |  |  |
| Losses incurred | $(239,868)$ | 625,575 |
| Loss expenses incurred | 5,152 | 99,969 |
| Operating expenses incurred | 1,309,291 | 4,557,845 |
| Total deductions | 1,074,575 | 5,283,389 |
| Net Underwriting Gain or (Loss) | 746,276 | 3,376,191 |
| OTHER INCOME (EXPENSE): |  |  |
| Net investment income | 104,102 | 486,548 |
| Realized Gains (Losses) | 0 | 100 |
| Other Income | (13) | 3,391 |
| Service fees | 67,923 | 269,337 |
| Total other income (expense) | 172,012 | 759,376 |
| Net Income or (Loss) | 918,288 | 4,135,567 |
| EQUITY ACCOUNT: |  |  |
| Members' equity (prior period) | 8,789,525 | 5,586,008 |
| Net income or (loss) | 918,288 | 4,135,567 |
| Change in assets not admitted | $(84,267)$ | $(98,029)$ |
| Assessments or (distributions) | 0 | 0 |
| Net change in equity | 834,021 | 4,037,538 |
| Members' Equity (current period) | 9,623,546 | 9,623,546 |

## SUPPLEMENTARY INFORMATION

Quarter 08/01/2008-10/31/2008

| Description |
| :--- |
| INCOME RECEIVED: |
| Premiums Written |
| Reinsurance Premium Ceded |
| Net Premiums Written |
| Interest Received |
| Realized Gains |
| Other Income |
| Service Fees |
| Gain on sale of non admitted asset |
| Total Income |



EXPENSES PAID:
Losses
Loss Adjustment Expenses
Commissions
Operating Expenses
Premium Taxes
Total Expenses Paid
Net Cash Change

|  |  |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 83,216 | 19,765 | 0 | $(20,168)$ | 0 | 82,813 | 95,947 | 369,726 | 0 | 49,696 | 15,190 |
| 7,957 | 3,644 | 0 | 10,569 | 0 | 22,170 | 10,898 | 12,778 | 530,559 |  |  |
| 547,795 | $(1,542)$ | 0 | 0 | 0 | 546,253 | $1,977,098$ | $(35,673)$ | 0 | 0 | 0 |
| 484,233 | 0 | 0 | 0 | 0 | 484,233 | $1,633,422$ | 106,863 | 0 | 0 | 0 |
| 488,478 | 0 | 0 | 0 | 0 | 488,478 | 740,369 | 85,200 | 0 | 0 | 0 |
| $1,611,679$ | 21,867 | 0 | $(9,599)$ | 0 | $1,623,947$ | $4,457,734$ | 538,894 | 0 | 0 | $102,740,285$ |
| $1,636,507$ | $(40,832)$ | 0 | 9,599 | 0 | $1,605,274$ | $6,015,191$ | $(987,211)$ | 0 | $(102,891)$ | $(24,040$ |

Rensurance recoverable: DEDUCT (PRIOR PERIOD)
Reins. Recoverable-Losses Paid Reins. Recoverable-Loss Exp. Paid ADD (CURRENT PERIOD)
Reins. Recoverable-Losses Paid
Reins. Recoverable-Loss Exp. Paid Net Change

| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

DEDUCT (CURRENT PERIOD
Unpaid Losses (include IBNR)
Reins. Recoverable-Unpaid Losses
Unpaid Loss Adj. Expenses
Operating Expenses
Unearned Premiums
Premium Taxes
ADD (PRIOR PERIOD)
Unpaid Losses (include IBNR)
Reins. Recoverable-Unpaid Losses
Unpaid Loss Adj. Expenses
Operating Expenses
Unearned Premiums
Premium Taxes
Net Reserve Change

| 512,275 | 66,490 | 0 | 110,000 | 10,000 | 698,765 | 512,275 | 66,490 | 0 | 110,000 | 10,000 | 698,765 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 39,357 | 4,050 | 0 | 8,250 | 750 | 52,407 | 39,357 | 4,050 | 0 | 8,250 | 750 | 52,407 |
| 127,272 | 0 | 0 | 0 | 0 | 127,272 | 127,272 | 0 | 0 | 0 | 0 | 127,272 |
| 13,929,952 | 0 | 0 | 0 | 0 | 13,929,952 | 13,929,952 | 0 | 0 | 0 | 0 | 13,929,952 |
| 115,357 | 0 | 0 | 0 | 0 | 115,357 | 115,357 | 0 | 0 | 0 | 0 | 115,357 |
| 454,226 | 424,720 | 0 | 116,500 | 26,000 | 1,021,446 | 0 | 488,356 | 0 | 107,068 | 8,325 | 603,749 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 28,812 | 29,926 | 0 | 8,737 | 1,950 | 69,425 | 0 | 29,505 | 0 | 8,030 | 624 | 38,159 |
| 89,052 | 0 | 0 | 0 | 0 | 89,052 | 0 | 106,863 | 0 | 0 | 0 | 106,863 |
| 12,021,583 | 663,806 | 0 | 0 | 0 | 12,685,389 | 0 | 13,290,400 | 0 | 0 | 0 | 13,290,400 |
| 363,250 | 0 | 0 | 0 | 0 | 363,250 | 0 | 85,200 | 0 | 0 | 0 | 85,200 |
| (1,767,290) | 1,047,912 | 0 | 6,987 | 17,200 | $(695,191)$ | (14,724,213) | 13,929,784 | 0 | $(3,152)$ | $(1,801)$ | $(799,382)$ |

DEDUCT (PRIOR PERIOD)
Interest Accrued
Assets Not Admitted
ADD (CURRENT PERIOD)
Interest Accrued
Assets Not Admitted
Net Other Changes
Assessments or (Distributions)
Change in Members' Equity

|  |  |  |  |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 25,695 | 0 | 0 | 0 | 0 | 25,695 | 0 | 0 | 0 | 0 | 0 |
| $(80,482)$ | 0 | 0 | 0 | 0 | $(80,482)$ | 0 | $(66,720)$ | 0 | 0 | 0 |
|  |  | 0 |  |  |  |  | 0 | 0 | 0 | 0 |
| 33,900 | 0 | 0 | 0 | 33,900 | 33,900 | 0 | 0 | 0 | 0 | 0 |
| $(164,749)$ | 0 | 0 | 0 | 0 | $(164,749)$ | $(164,749)$ | 0 | 0 | 0 | 0 |
| $(76,062)$ | 0 | 0 | 0 | 0 | $(76,062)$ | $(130,849)$ | 66,720 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $(206,845)$ | $1,007,080$ | 0 | 16,586 | 17,200 | 834,021 | $(8,839,871)$ | $13,009,293$ | 0 | $(106,043)$ | $(25,841)$ |

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION

MEMBERS' EQUITY FOR UNSETTLED YEARS
Inception to Quarter Ended October 31, 2008

|  | Policy Year <br> Description 2008 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| INCOME RECEIVED: | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | Total |  |
| Premiums Written | $24,742,241$ | $23,456,599$ | $17,328,303$ | $6,309,269$ | $5,411,236$ | $77,247,648$ |
| Reinsurance Premiums Ceded | $(14,994,792)$ | $(10,799,284)$ | $(4,500,230)$ | $(1,882,296)$ | $(2,030,922)$ | $(34,207,524)$ |
| Net Premiums Written | $9,747,449$ | $12,657,315$ | $12,828,073$ | $4,426,973$ | $3,380,314$ | $43,040,124$ |
| Interest Received | 452,648 | 677,305 | 307,607 | 212,181 | 223,321 | $1,873,062$ |
| Realized Gains | 0 | 0 | 0 | $(86)$ | $(31,218)$ | $(31,304)$ |
| Other Income | 3,391 | 3,670 | 40 | 4,403 | 78 | 11,582 |
| Service Fees | 269,337 | 187,836 | 175,703 | 29,034 | 13,920 | 675,830 |
| Gain on sale of non admitted asset | 100 | 623 | $(203)$ | 0 | 0 | 520 |
| Total Income | $10,472,925$ | $13,526,749$ | $13,311,220$ | $4,672,505$ | $3,586,415$ | $45,569,814$ |

## XPENSES PAID:

oss Adjustment Expenses
Commissions
Operating Expenses
Premium Taxes
Total Expenses Paid
Net Cash Change

| 95,947 | 388,495 | 930,913 | $12,131,752$ | $18,685,847$ | $32,232,954$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 10,898 | 12,778 | 17,029 | $1,196,907$ | $1,466,074$ | $2,703,686$ |
| $1,977,098$ | $2,235,084$ | $1,744,247$ | 630,929 | 540,534 | $7,127,892$ |
| $1,633,423$ | $1,450,948$ | $1,036,093$ | 998,911 | 642,359 | $5,761,734$ |
| 740,369 | 848,275 | 624,158 | 176,320 | 199,338 | $2,588,460$ |
| $4,457,735$ | $4,935,580$ | $4,352,440$ | $15,134,819$ | $21,534,152$ | $50,414,726$ |
| $6,015,190$ | $8,591,169$ | $8,958,780$ | $(10,462,314)$ | $(17,947,737)$ | $(4,844,912)$ |

REINSURANCE RECOVERABLE:
ADD (Current Period)
Reins. Recoverable-Losses Paid Reins. Recoverable-Loss Exp. Paid Net Change


## RESERVES:

DEDUCT (CURRENT PERIOD)
Unpaid Losses (include IBNR)
Reins. Recoverable-Unpaid Losses
Unpaid Loss Adjustment Expenses
Operating Expenses
Unearned Premiums
Premium Taxes
Total Reserves

| 512,275 | 66,490 | 0 | 110,000 | 10,000 | 698,765 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 0 | 0 | 0 | 0 | 0 | 0 |
| 39,357 | 4,050 | 0 | 8,250 | 750 | 52,407 |
| 127,272 | 0 | 0 | 0 | 0 | 127,272 |
| $13,929,952$ | 0 | 0 | 0 | 0 | $13,929,952$ |
| 115,357 | 0 | 0 | 0 | 0 | 115,357 |
| $14,724,213$ | 70,540 | 0 | 118,250 | 10,750 | $14,923,753$ |

## OTHER CHANGES

ADD
Interest Accrued
Assets Not Admitted
Total Other Changes
Assessments or (Distributions)

| 33,900 | 0 | 0 | 0 | 0 | 33,900 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(164,749)$ | 0 | 0 | 0 | 0 | $(164,749)$ |
| $(130,849)$ | 0 | 0 | 0 | 0 | $(130,849)$ |
| 0 | 0 | 0 | $10,000,000$ | $19,523,060$ | $29,523,060$ |
|  |  |  |  |  |  |
| $(8,839,872)$ | $8,520,629$ | $8,958,780$ | $(580,564)$ | $1,564,573$ | $9,623,546$ |

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION 

STATISTICAL REPORT OF PREMIUMS
Quarter Ended October 31, 2008
EXHIBIT 4A


## ALABAMA INSURANCE UNDERWRITING ASSOCIATION

STATISTICAL REPORT OF LOSSES
Quarter Ended October 31, 2008
EXHIBIT 4B

$\qquad$
*Includes IBNR

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION 

STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES
Quarter Ended October 31, 2008
EXHIBIT 4C

*Includes IBNR

