# STATUTORY FINANCIAL STATEMENTS

APRIL 30, 2019

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# APRIL 30, 2019

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### ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors Alabama Insurance Underwriting Association

Management is responsible for the accompanying financial statements of Alabama Insurance Underwriting Association, which comprise the statutory statement of admitted assets, liabilities and surplus as of April 30, 2019, and the related statutory statement of operations and changes in surplus for the six months then ended in accordance with statutory accounting practices prescribed or permitted by the Alabama Department of Insurance. We have performed a compilation engagement in accordance with *Statements on Standards for Accounting and Review Services* promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

### **Basis of Accounting**

The financial statements are prepared by Alabama Insurance Underwriting Association on the basis of the financial reporting provisions prescribed or permitted by the Alabama Department of Insurance, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

### **Supplementary Information**

The accompanying supplementary information referred to in the foregoing contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

### **Other Matters**

Management has elected to omit substantially all of the disclosures and the statement of cash flows ordinarily included in financial statements prepared in accordance with statutory accounting practices. If the omitted disclosures and statements of cash flows were included in the financial statements, they might influence the user's conclusions about the admitted assets, liabilities, surplus, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying financial statements do not include a provision or liability for federal income taxes because the members are taxed individually on their share of Association earnings.

We are not independent with respect to Alabama Insurance Underwriting Association because we performed certain accounting services that impaired our independence.

Warren averett, LLC

Foley, Alabama June 25, 2019

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATUTORY STATEMENT OF ADMITTED ASSETS, LIABILITIES AND SURPLUS As of April 30, 2019

# EXHIBIT 1

|   | Assets        | Assets Not<br>Admitted | Admitted<br>Assets  |
|---|---------------|------------------------|---|
| ASSETS  |               |                        |   |
| Cash and short-term investments   | \$ 51,267,102 |                        | \$ 51,267,101   |
| Bonds   | 61,262,528    |                        | 61,262,528  |
| Accounts receivable   | 488           | 488                    | -   |
| Interest accrued  | 272,027       |                        | 272,027   |
| Furniture and equipment - net of  |               |                        |   |
| depreciation  | 112,577       | 112,577                | -   |
| Data processing equipment - net of  |               |                        |   |
| depreciation  | 38,750        |                        | 38,750  |
| Programming - net of amortization   | 337,109       | 337,109                | -   |
| Leasehold improvements - net of depreciation  | 536,628       | 536,628                | -   |
| Reinsurance:  | ,             | ,                      |   |
| Prepaid reinsurance   | 841,667       |                        | 841,667   |
| Amounts recoverable from reinsurers   | 5,057         |                        | 5,057   |
| Section 444 Deposit (I.R.S.)  | 224,932       |                        | 224,932   |
| Prepaid pension obligation  | 19,267        | 19,267                 |   |
| Total Assets  | 114,918,132   | 1,006,069              | 113,912,062   |
| LIABILITIES AND SURPLUS<br>Reserves - net of ceded<br>Unpaid losses (include IBNR)<br>Unpaid loss adjustment expenses<br>Unearned premiums<br>Total Reserves  |               |                        | 1,177,954<br>117,795<br>11,913,359<br>13,209,108  |
| Payables for:<br>Premium taxes<br>Operating expenses and other accounts payable<br>Amounts withheld for accounts of others<br>Contributions and grants payable<br>Premiums received in advance<br>Total Payables<br>Total Liabilities |               |                        | $\begin{array}{r} 223,724\\ 296,350\\ 182,797\\ 200,000\\ 1,234,724\\ \hline 2,137,595\\ \hline 15,346,703\\ \end{array}$ |
| Members' Surplus<br>Retained Surplus<br>Total Surplus   |               |                        | 94,048,642<br>4,516,717<br>98,565,359   |
| Total Liabilities and Surplus   |               |                        | \$ 113,912,062  |

# ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATUTORY STATEMENT OF OPERATIONS AND CHANGES IN SURPLUS Quarter Ended April 30, 2019

## **EXHIBIT 2**

|                                    | Quarter<br>02/01/2019 -<br>04/30/2019 | Year-To-Date<br>11/1/2018 -<br>04/30/2019 |
|------------------------------------|---------------------------------------|---|
| UNDERWRITING INCOME:               | ¢ 27(2420                             | ¢ 7.901.522                               |
| Premiums earned                    | \$ 3,762,430                          | \$ 7,891,533                              |
| DEDUCTIONS:                        |                                       |   |
| Losses incurred                    | 1,101,896                             | 1,612,793                                 |
| Loss expenses incurred             | 172,218                               | 330,646                                   |
| Operating expenses incurred        | 1,555,166                             | 2,960,575                                 |
| Total deductions                   | 2,829,280                             | 4,904,014                                 |
| Net Underwriting Gain or (Loss)    | 933,150                               | 2,987,519                                 |
| <b>OTHER INCOME (EXPENSE):</b>     |                                       |   |
| Investment income                  | 619,952                               | 1,222,993                                 |
| Realized gains (losses)            | -                                     | 15  |
| Other income                       | (8)                                   | (13)                                      |
| Service & agency Fees              | 120,019                               | 234,754                                   |
| Gain on sale of non admitted asset |                                       | 15,619                                    |
| Total other income                 | 739,963                               | 1,473,368                                 |
| Net Income                         | \$ 1,673,113                          | \$ 4,460,887                              |
| SURPLUS:                           |                                       |   |
| Surplus (prior period)             | 96,910,442                            | 94,108,090                                |
| Net income                         | 1,673,113                             | 4,460,887                                 |
| Change in assets not admitted      | (18,196)                              | (3,618)                                   |
| Net change in surplus              | 1,654,917                             | 4,457,269                                 |
| Surplus (current period)           | \$ 98,565,359                         | \$ 98,565,359                             |

# SUPPLEMENTARY INFORMATION

#### ALABAMA INSURANCE UNDERWRITING ASSOCIATION SURPLUS Quarter Ended April 30, 2019

EXHIBIT 3A - Quarterly

|  |                   |                |              |             |      |      | Quarterly 0 |                    |        |        |      |          |     |        |      |      |      | A - Quarterly |
|--|-------------------|----------------|--------------|-------------|------|------|-------------|--------------------|--------|--------|------|----------|-----|--------|------|------|------|---------------|
| Description                                    | 2019              | 2018           | 2017         | 2016        | 2015 | 2014 | 2013        | Policy Year<br>201 |        | 2011   | 2010 | 2009     | 200 | 8      | 2007 | 2006 |      | Total         |
| INCOME RECEIVED:                               | 2017              | 2010           | 2017         | 2010        | 2015 | 2014 | 2015        | 201                | 12     | 2011   | 2010 | 2007     | 200 | 0      | 2007 | 2000 |      | Totai         |
| Premiums Written                               | \$ 5,839,198 \$   | (166,768) \$   | - \$         | - \$        | - \$ | -    | ¢           | - \$               | - \$   | - \$   |      | \$ -     | S   | - \$   |      | \$   | ¢    | 5,672,430     |
| Reinsurance Premium Ceded                      | (2,525,000)       | (100,708) \$   |              | - \$        |      | _    | \$          |                    | - 3    | - 3    |      | 5        | φ   | p      | _    | φ    | - φ  | (2,525,000)   |
| Net Premiums Written                           | 3,314,198         | (166,768)      |              |             |      |      |             | -                  |        |        |      |          |     |        |      |      |      | 3,147,430     |
| Interest Received                              | 663,306           | (100,708)      | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 663,306       |
| Realized Gains (Losses)                        | 005,500           | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 005,500       |
| Other Income                                   | (8)               | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | -             |
|  |                   | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | (8)           |
| Service & Agency Fees                          | 120,019           | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 120,019       |
| Gain on sale of non admitted asset             | -                 | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | -             |
| Total Income                                   | 4,097,515         | (166,768)      | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 3,930,747     |
| EXPENSES PAID:                                 |                   |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      |               |
| Losses   | 299,799           | 533,840        | 109,740      | 37,621      | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 981,000       |
| Loss Adjustment Expenses                       | 23,313            | 98,968         | 23,786       | 14,064      | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 160,131       |
| Commissions                                    | 458,038           | (13,341)       | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 444,697       |
| Operating Expenses                             | 909,327           | (,,,,,,,,,,,,, | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 909,327       |
| Contributions and Grants                       | ,00,527           | -              | -            | _           | _    | _    |             | _                  | _      | _      | _    | 200,000  |     | _      | _    |      | _    | 200,000       |
| Premium Taxes                                  |                   |                |              |             |      |      |             | _                  | _      | _      |      | 200,000  |     | _      |      |      |      | 200,000       |
| Total Expenses Paid                            | 1,690,477         | 619,467        | 133,526      | 51,685      | -    |      |             | -                  |        |        |      | 200,000  |     |        |      |      | -    | 2,695,155     |
| Net Cash Change                                | 2,407,038         | (786,235)      | (133,526)    | (51,685)    | -    | -    |             | -                  | -      | -      |      | (200,000 |     | -      | -    |      | -    | 1,235,592     |
| Net Cash Change                                | 2,407,038         | (780,233)      | (155,520)    | (51,085)    | -    | -    |             | -                  | -      | -      | -    | (200,000 | )   | -      | -    |      | -    | 1,235,592     |
| RESERVES:                                      |                   |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      |               |
| DEDUCT (CURRENT PERIOD)                        |                   |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      |               |
| Unpaid Losses (include IBNR)                   | 299,080           | 458,837        | 9,414        | 410,623     | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 1,177,954     |
| Unpaid Loss Adj. Expenses                      | 29,908            | 45,882         | 942          | 41,063      | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 117,795       |
| Operating Expenses                             | 479,147           | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 479,147       |
| Contributions and Grants                       | -                 | -              | -            | -           | -    | -    | 55,77       | 77 1               | 17,189 | 10,477 | -    | 116,557  |     | -      | -    |      | -    | 200,000       |
| Unearned Premiums                              | 8,228,283         | 3,685,076      | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 11,913,359    |
| Premium Taxes                                  | 223,724           | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 223,724       |
| ADD (PRIOR PERIOD)                             |                   |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      |               |
| Unpaid Losses (include IBNR)                   | 109,752           | 509,017        | 22,004       | 416,285     |      |      |             |                    |        |        |      |          |     |        |      |      |      | 1,057,058     |
| Unpaid Loss Adj. Expenses                      | 10,976            | 50,902         | 2,201        | 41,629      | -    | -    |             | -                  | -      | -      | -    | _        |     | -      | -    |      | -    | 105,708       |
| 1 0 1  |                   |                |              | 41,029      | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 481,782       |
| Operating Expenses                             | 481,782           | -              | -            | -           | -    | -    | 55 77       | - 1                | -      | -      | -    | 216 557  |     | -      | -    |      | -    |               |
| Contributions and Grants                       | -                 | -              | -            | -           | -    | -    | 55,77       | // 1               | 17,189 | 10,477 | -    | 316,557  |     | -      | -    |      | -    | 400,000       |
| Unearned Premiums                              | 4,271,936         | 8,256,423      | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 12,528,359    |
| Premium Taxes                                  | 19,947            | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    |          |     | -      | -    |      | -    | 19,947        |
| Net Reserve Change                             | (4,365,749)       | 4,626,547      | 13,849       | 6,228       | -    | -    |             | -                  | -      | -      | -    | 200,000  |     | -      | -    |      | -    | 480,875       |
| OTHER CHANGES:                                 |                   |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      |               |
| DEDUCT (PRIOR PERIOD)                          |                   |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      |               |
| Interest Accrued                               | 315,381           | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | 315,381       |
| Assets Not Admitted                            | (987,873)         | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | (987,873)     |
| ADD (CURRENT PERIOD)                           | (                 |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      | (,)           |
| Minimum Pension Liability                      | -                 | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | -             |
| Interest Accrued                               | 272,027           | _              | _            | _           | _    | _    |             | -                  | _      | _      | _    |          |     | _      | _    |      | _    | 272,027       |
| Assets Not Admitted                            | (1,006,069)       | -              | -            | -           | -    | -    |             | _                  | -      | -      | -    | -        |     | -      | -    |      | _    | (1,006,069)   |
| Net Other Changes                              | (61,550)          |                | -            | -           |      | -    |             | -                  | -      | -      |      |          |     | -      | -    |      | -    | (61,550)      |
|  | (01,000)          |                |              |             |      |      |             |                    |        |        |      |          |     |        |      |      |      | (01,330)      |
| Assessments or (Distributions)                 | -                 | -              | -            | -           | -    | -    |             | -                  | -      | -      | -    | -        |     | -      | -    |      | -    | -             |
| Change in Retained Surplus Increase (Decrease) | 571,203           | -              | -            | -           | -    | -    | ¢           | -                  | -      | -      | -    | -<br>¢   |     | -<br>¢ | -    | ¢    | -    | 571,203       |
| Change in Members' Surplus Increase (Decrease) | \$ (2,391,464) \$ | 3,840,312 \$   | (119,677) \$ | (45,457) \$ | - \$ | -    | \$          | - \$               | - \$   | - \$   | -    | ъ -      | \$  | - \$   | -    | \$   | - \$ | 5 1,083,714   |

#### ALABAMA INSURANCE UNDERWRITING ASSOCIATION SURPLUS Quarter Ended April 30, 2019

EXHIBIT 3A - Year-to-Date

|  |                  |               |              |             |      | •    | Year-to-Date 11 | /01/2018 - 04/30 | /2019              |            |       |      |      | ŀ    | XHIBIT 3   | A - Year-to-Date |
|--|------------------|---------------|--------------|-------------|------|------|-----------------|------------------|--------------------|------------|-------|------|------|------|------------|------------------|
| Description                                    | 2019             | 2018          | 2017         | 2016        | 2015 | 2014 | 2013            | 2012             | Policy Yea<br>2011 | ır<br>2010 | 2009  | 20   | 0.8  | 2007 | 2006       | Total            |
| INCOME RECEIVED:                               | 2017             | 2010          | 2017         | 2010        | 2013 | 2014 | 2015            | 2012             | 2011               | 2010       | 2007  | 20   | 00   | 2007 | 2000       | 10141            |
| Premiums Written                               | \$ 10,813,809 \$ | (422,019) \$  | - \$         | - \$        | - \$ |      | \$ -            | \$ -             | \$ - \$            |            | \$    | - \$ | - \$ | -    | ¢          | - \$ 10,391,790  |
| Reinsurance Premium Ceded                      | (5,050,000)      | (422,019) \$  |              | - "         | - 5  | -    | <b>.</b> -      | 5 -              | <b>р</b> – р       | -          | φ     |      | - 0  | -    | <b>p</b> - | - (5,050,000)    |
| Net Premiums Written                           | 5,763,809        | (422,019)     |              | -           | -    | -    | -               | -                | -                  | -          |       | -    |      | -    |            |                  |
| Interest Received                              |                  | 222,587       | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    |      |            |                  |
|  | 950,966<br>15    | 222,387       | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | -,-,-,           |
| Realized Gains (Losses)                        |                  | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 15             |
| Other Income                                   | (13)             | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - (13)           |
| Service & Agency Fees                          | 234,754          | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 234,754        |
| Gain on sale of non admitted asset             | 15,619           | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 15,619         |
| Total Income                                   | 6,965,150        | (199,432)     | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 6,765,718      |
| EXPENSES PAID:                                 |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| Losses   | 310,015          | 1,015,455     | 221,912      | 50,795      | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 1,598,177      |
| Loss Adjustment Expenses                       | 25,519           | 214,048       | 49,762       | 39,855      | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 329,184        |
| Commissions                                    | 702,354          | 116,625       | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 818,979        |
| Operating Expenses                             | 1,439,964        | 489,342       | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 1,929,306      |
| Contributions and Grants                       | -,,              |               | -            | -           | -    | -    | -               | -                | -                  | -          | 200,0 | 00   |      | -    | -          | - 200,000        |
| Premium Taxes                                  | 149,148          | 128,852       | -            | -           | -    | -    | -               | -                | -                  | -          | 200,0 | _    |      | -    | -          | - 278,000        |
| Total Expenses Paid                            | 2,627,000        | 1,964,322     | 271,674      | 90,650      | -    | -    | -               | -                | -                  | -          | 200,0 | 00   | -    | -    | -          |                  |
| Net Cash Change                                | 4,338,150        | (2,163,754)   | (271,674)    | (90,650)    | -    | -    | -               | -                | -                  | -          |       |      | -    | -    | -          |                  |
|  |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| RESERVES:                                      |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| DEDUCT (CURRENT PERIOD)                        |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| Unpaid Losses (include IBNR)                   | 299,080          | 458,837       | 9,414        | 410,623     | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 1,177,954      |
| Unpaid Loss Adj. Expenses                      | 29,908           | 45,882        | 942          | 41,063      | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 117,795        |
| Operating Expenses                             | 479,147          | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 479,147        |
| Contributions and Grants                       | -                | -             | -            | -           | -    | -    | 55,777          | 17,189           | 10,477             | -          | 116,5 | 57   | -    | -    | -          | - 200,000        |
| Unearned Premiums                              | 8,228,283        | 3,685,076     | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 11,913,359     |
| Premium Taxes                                  | 223,724          | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 223,724        |
| ADD (PRIOR PERIOD)                             |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| Unpaid Losses (include IBNR)                   | -                | 628,265       | 95,037       | 440,036     | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 1,163,338      |
| Unpaid Loss Adj. Expenses                      | -                | 62,825        | 9,504        | 44,004      | -    | -    | -               | -                | -                  | -          |       | -    |      | -    | -          | - 116,333        |
| Operating Expenses                             | _                | 639,729       | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    |      | -    | -          | - 639,729        |
| Contributions and Grants                       | _                |               | _            | _           | _    | _    | 55,777          | 17,189           | 10,477             | _          | 316,5 | 57   | _    | _    | _          | - 400,000        |
| Unearned Premiums                              | _                | 14,463,102    | _            | _           | _    | _    |                 | 17,105           | 10,177             | _          | 510,5 | _    | _    | _    | _          | - 14,463,102     |
| Premium Taxes                                  |                  | 128,852       |              |             |      | _    | _               | _                | _                  | _          |       |      | _    | _    |            | - 128,852        |
| Net Reserve Change                             | (9,260,142)      | 11,732,978    | 94,185       | 32,354      |      |      |                 |                  |                    |            |       | -    |      |      |            |                  |
| Net Reserve Change                             | (9,200,142)      | 11,752,978    | 94,105       | 52,554      | -    | -    | -               | -                |                    | -          | 200,0 | 50   | -    | -    |            | 2,199,315        |
| OTHER CHANGES:                                 |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| DEDUCT (PRIOR PERIOD)                          |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| Interest Accrued                               | -                | 222,587       | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 222,587        |
| Assets Not Admitted                            | -                | (1,002,451)   | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - (1,002,451)    |
| Unrealized Capital Gains (Losses)              | -                | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          |                  |
| ADD (CURRENT PERIOD)                           |                  |               |              |             |      |      |                 |                  |                    |            |       |      |      |      |            |                  |
| Minimum Pension Liability                      | -                | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          |                  |
| Interest Accrued                               | 272,027          | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    | -          | - 272,027        |
| Assets Not Admitted                            | (1,006,069)      | -             | -            | -           | -    | -    | -               | -                | -                  | -          |       | -    | -    | -    |            |                  |
| Unrealized Capital Gains (Losses)              | -                | -             | -            | -           | _    | _    | _               | _                | _                  | _          |       | _    | _    | -    | _          |                  |
| Net Other Changes                              | (734,042)        | 779,864       | -            | -           |      | -    | -               | -                | -                  |            |       | -    | -    | -    |            | 45,822           |
| Assessments or (Distributions)                 | (734,042)        | -             | -            |             | -    | -    | -               | -                |                    | -          |       | -    | -    | -    |            |                  |
| Change in Retained Surplus Increase (Decrease) | 1,125,990        | -             | -            | -           | -    |      |                 | -                |                    |            |       | -    | -    | -    |            |                  |
| Change in Members' Surplus Increase (Decrease) |                  |               | (177,489) \$ | (58,296) \$ | - \$ | -    |                 | <u>-</u><br>\$ - |                    |            | \$    | - \$ | - \$ | -    |            | - \$ 3,331,279   |
| Change in Members Surplus increase (Decrease)  | ۶ (0,/02,024) ۶  | 10,349,000 \$ | (1//,407) \$ | (38,290) \$ | - \$ | -    | <b>љ</b> –      | φ -              | <b>љ</b> - Ъ       | -          | Φ     | - Þ  | - \$ | -    | • -        | \$ 3,331,279     |

### ALABAMA INSURANCE UNDERWRITING ASSOCIATION MEMBERS' SURPLUS FOR UNSETTLED YEARS Inception to Quarter Ended April 30, 2019

Exhibit 3B

|   |                      |               |               |               |               |               | Policy Ye     | ar           |                  |               |               |               |               |               |
|---|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|------------------|---------------|---------------|---------------|---------------|---------------|
| Description                               | 2019                 | 2018          | 2017          | 2016          | 2015          | 2014          | 2013          | 2012         | 2011             | 2010          | 2008          | 2007          | 2006          | Total         |
| <b>INCOME RECEIVED:</b>                   |                      |               |               |               |               |               |               |              |                  |               |               |               |               |               |
| Premiums Written                          | \$<br>10,813,809 \$  | 26,659,341 \$ | 28,516,140 \$ | 33,302,116 \$ | 41,433,339 \$ | 43,985,195 \$ | 45,411,235 \$ | 45,970,663   | \$ 45,112,079 \$ | 37,491,975 \$ | 24,452,221 \$ | 23,456,599 \$ | 17,328,303 \$ | 423,933,015   |
| Reinsurance Premiums Ceded                | (5,050,000)          | (13,697,827)  | (16,154,849)  | (20,967,799)  | (23,792,537)  | (21,527,994)  | (20,720,834)  | (19,201,996) | (17,994,845)     | (17,700,790)  | (14,994,792)  | (10,799,284)  | (4,500,230)   | (207,103,777) |
| Net Premiums Written                      | <br>5,763,809        | 12,961,514    | 12,361,291    | 12,334,317    | 17,640,802    | 22,457,201    | 24,690,401    | 26,768,667   | 27,117,234       | 19,791,185    | 9,457,429     | 12,657,315    | 12,828,073    | 216,829,238   |
| Interest Received                         | 950,966              | 1,851,667     | 702,154       | 370,455       | 322,544       | 348,507       | 326,657       | 95,204       | 40,332           | 21,405        | 486,548       | 677,305       | 307,607       | 6,501,351     |
| Realized Gains (Losses)                   | 15                   | (22,930)      | (57)          | -             | -             | -             | -             | (34,522)     | -                | -             | -             | -             | -             | (57,494)      |
| Other Income                              | (13)                 | 87            | 188           | 43            | 12            | 43            | -             | 8            | 1,070            | 153           | 3,391         | 3,670         | 40            | 8,692         |
| Service & Agency Fees                     | 234,754              | 597,930       | 677,515       | 774,325       | 899,270       | 906,565       | 778,125       | 674,460      | 608,415          | 497,585       | 269,337       | 187,836       | 175,703       | 7,281,820     |
| Gain (loss) on sale of non admitted asset | 15,619               | -             | (15,624)      | (22,707)      | -             | -             | -             | -            | -                | -             | 100           | 623           | (203)         | (22,192)      |
| Total Income                              | <br>6,965,150        | 15,388,268    | 13,725,467    | 13,456,433    | 18,862,628    | 23,712,316    | 25,795,183    | 27,503,817   | 27,767,051       | 20,310,328    | 10,216,805    | 13,526,749    | 13,311,220    | 230,541,415   |
| EXPENSES PAID:                            |                      |               |               |               |               |               |               |              |                  |               |               |               |               |               |
| Losses                                    | 310,015              | 1,953,705     | 3,492,678     | 4,284,543     | 4,434,455     | 3,193,725     | 3,408,410     | 3,264,442    | 1,326,634        | 988,594       | 874,566       | 512,315       | 930,913       | 28,974,995    |
| Loss Adjustment Expenses                  | 25,519               | 394,763       | 656,466       | 705,417       | 584,165       | 584,234       | 576,802       | 400,549      | 230,657          | 118,628       | 22,717        | 14,945        | 17,029        | 4,331,891     |
| Commissions                               | 702,354              | 2,124,659     | 2,280,054     | 2,662,350     | 3,306,873     | 3,511,240     | 3,626,442     | 3,677,749    | 3,629,595        | 2,994,514     | 1,961,534     | 2,235,084     | 1,744,247     | 34,456,695    |
| Operating Expenses                        | 1,439,964            | 3,803,157     | 4,032,808     | 3,568,090     | 3,464,989     | 3,340,955     | 3,009,063     | 2,734,196    | 2,524,526        | 2,327,766     | 1,699,718     | 1,497,748     | 1,014,262     | 34,457,242    |
| Premium Taxes                             | 149,148              | 943,130       | 994,127       | 1,175,372     | 1,461,184     | 1,556,033     | 1,597,766     | 1,624,906    | 1,587,348        | 1,350,035     | 855,726       | 848,275       | 624,158       | 14,767,208    |
| Total Expenses Paid                       | <br>2,627,000        | 9,219,414     | 11,456,133    | 12,395,772    | 13,251,666    | 12,186,187    | 12,218,483    | 11,701,842   | 9,298,760        | 7,779,537     | 5,414,261     | 5,108,367     | 4,330,609     | 116,988,031   |
| Net Cash Change                           | <br>4,338,150        | 6,168,854     | 2,269,334     | 1,060,661     | 5,610,962     | 11,526,129    | 13,576,700    | 15,801,975   | 18,468,291       | 12,530,791    | 4,802,544     | 8,418,382     | 8,980,611     | 113,553,384   |
| RESERVES:                                 |                      |               |               |               |               |               |               |              |                  |               |               |               |               |               |
| DEDUCT (CURRENT PERIOD)                   |                      |               |               |               |               |               |               |              |                  |               |               |               |               |               |
| Unpaid Losses (include IBNR)              | 299,080              | 458,837       | 9,414         | 410,623       | -             | -             | -             | -            | -                | -             | -             | -             | -             | 1,177,954     |
| Unpaid Loss Adjustment Expenses           | 29,908               | 45,882        | 942           | 41,063        | -             | -             | -             | -            | -                | -             | -             | -             | -             | 117,795       |
| Operating Expenses                        | 479,147              | -             | -             | -             | -             | -             | -             | -            | -                | -             | -             | -             | -             | 479,147       |
| Unearned Premiums                         | 8,228,283            | 3,685,076     | -             | -             | -             | -             | -             | -            | -                | -             | -             | -             | -             | 11,913,359    |
| Premium Taxes                             | 223,724              | -             | -             | -             | -             | -             | -             | -            | -                | -             | -             | -             | -             | 223,724       |
| Total Reserves                            | <br>9,260,142        | 4,189,795     | 10,356        | 451,686       | -             | -             | -             | -            | -                | -             | -             | -             | -             | 13,911,979    |
| OTHER CHANGES:                            |                      |               |               |               |               |               |               |              |                  |               |               |               |               |               |
| ADD (DEDUCT)                              |                      |               |               |               |               |               |               |              |                  |               |               |               |               |               |
| Minimum Pension Liability                 | -                    | 276,179       | (38,931)      | (161,212)     | 14,335        | (299,507)     | 115,466       | (127,279)    | (36,991)         | 27,748        | (53,339)      | 46,800        | (21,831)      | (258,562)     |
| Interest Accrued                          | 272,027              | -             | -             | -             | -             | -             | -             | -            | -                | -             | -             | -             | -             | 272,027       |
| Assets Not Admitted                       | (1,006,069)          | -             | -             | -             | -             | -             | -             | -            | -                | -             | -             | -             | -             | (1,006,069)   |
| Retained Surplus                          | (1,125,990)          | (1,642,342)   | (566,470)     | (345,818)     | (288,215)     | (319,649)     | (284,009)     | (17, 189)    | (10,477)         | -             | -             | -             | -             | (4,600,159)   |
| Total Other Changes                       | <br>(1,860,032)      | (1,366,163)   | (605,401)     | (507,030)     | (273,880)     | (619,156)     | (168,543)     | (144,468)    | (47,468)         | 27,748        | (53,339)      | 46,800        | (21,831)      | (5,592,763)   |
| Assessments or (Distributions)            | <br>-                | -             | -             | -             | -             | -             | -             | -            | -                | -             | -             | -             | -             |               |
| Members' Surplus (Deficit)                | \$<br>(6,782,024) \$ | 612,896 \$    | 1,653,577 \$  | 101,945 \$    | 5,337,082 \$  | 10,906,973 \$ | 13,408,157 \$ | 15,657,507   | \$ 18,420,823 \$ | 12,558,539 \$ | 4,749,205 \$  | 8,465,182 \$  | 8,958,780 \$  | 94,048,642    |

Notes:

October 31, 2009 plan year: Closed

**RETAINED SURPLUS** 

Inception to Quarter Ended April 30, 2019

Exhibit 3C

|                          |                    |              |            |            | Р          | olicy Year |            |           |           |             |           |
|--------------------------|--------------------|--------------|------------|------------|------------|------------|------------|-----------|-----------|-------------|-----------|
| Description              | 2019               | 2018         | 2017       | 2016       | 2015       | 2014       | 2013       | 2012      | 2011      | 2009        | Total     |
| <b>INCOME RECEIVED:</b>  |                    |              |            |            |            |            |            |           |           |             |           |
| Interest Received        | \$<br>950,966 \$   | 1,851,667 \$ | 702,154 \$ | 370,455 \$ | 322,544 \$ | 348,507 \$ | 326,657 \$ | 95,204 \$ | 40,332 \$ | - \$        | 5,008,486 |
| Realized Gains (Losses)  | 15                 | (22,930)     | (57)       | -          | -          | -          | -          | (34,521)  | -         | -           | (57,493)  |
| Total Income             | <br>950,981        | 1,828,737    | 702,097    | 370,455    | 322,544    | 348,507    | 326,657    | 60,683    | 40,332    | -           | 4,950,993 |
| EXPENSES PAID:           |                    |              |            |            |            |            |            |           |           |             |           |
| Operating Expenses       | 97,018             | 186,395      | 135,627    | 24,637     | 34,328     | 28,858     | 42,648     | 43,494    | 29,855    | 4,800,000   | 5,422,860 |
| Total Expenses Paid      | <br>97,018         | 186,395      | 135,627    | 24,637     | 34,328     | 28,858     | 42,648     | 43,494    | 29,855    | 4,800,000   | 5,422,860 |
| Net Cash Change          | <br>853,963        | 1,642,342    | 566,470    | 345,818    | 288,216    | 319,649    | 284,009    | 17,189    | 10,477    | (4,800,000) | (471,867) |
| <b>RESERVES:</b>         |                    |              |            |            |            |            |            |           |           |             |           |
| DEDUCT (CURRENT PERIOD)  |                    |              |            |            |            |            |            |           |           |             |           |
| Contributions and Grants | -                  | -            | -          | -          | -          | -          | 55,777     | 17,189    | 10,477    | 116,557     | 200,000   |
| Total Reserves           | <br>-              | -            | -          | -          | -          | -          | 55,777     | 17,189    | 10,477    | 116,557     | 200,000   |
| <b>OTHER CHANGES:</b>    |                    |              |            |            |            |            |            |           |           |             |           |
| ADD (DEDUCT)             |                    |              |            |            |            |            |            |           |           |             |           |
| Interest Accrued         | 272,027            | -            | -          | -          | -          | -          | -          | -         | -         | -           | 272,027   |
| Total Other Changes      | <br>272,027        | -            | -          | -          | -          | -          | -          | -         | -         | -           | 272,027   |
| Net Income Retained      | <br>-              | -            | -          | -          | -          | -          | -          | -         | -         | 4,916,557   | 4,916,557 |
| Retained Surplus         | \$<br>1,125,990 \$ | 1,642,342 \$ | 566,470 \$ | 345,818 \$ | 288,216 \$ | 319,649 \$ | 228,232 \$ | - \$      | - \$      | - \$        | 4,516,717 |

Notes:

October 31, 2009 plan year: The association board resolved to retain \$4,916,557 of net profit the remaing profits for the

plan year were distributed and plan year closed.

October 31, 2010 plan year: No amounts were retained for this plan year.

October 31, 2011 to present: Beginning in 2011 the Plan of Operation and Articles of Agreement of Alabama Insurance Underwriting Association

were revised to provide that any interest or investment income of the Association, regardless of source, less the management fees and expenses attendant thereto,

shall be deposited to the credit of the Association in Retained Surplus.

### ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF PREMIUMS Quarter Ended April 30, 2019

EXHIBIT 4A - Quarterly

|  |                 |              |      |      |      | Quarter | y 02/01/2019 - | 04/30/2019 |        |      |        |      |      |              |
|--|-----------------|--------------|------|------|------|---------|----------------|------------|--------|------|--------|------|------|--------------|
|  |                 |              |      |      |      |         | Policy Year    |            |        |      |        |      |      |              |
| Description                            | 2019            | 2018         | 2017 | 2016 | 2015 | 2014    | 2013           | 2012       | 2011 2 | 2010 | 2008 2 | 2007 | 2006 | Total        |
| PREMIUMS WRITTEN:                      |                 |              |      |      |      |         |                |            |        |      |        |      |      |              |
| Fire                                   | \$ 351,738 \$   | (10,144) \$  | - \$ | - \$ | - \$ | - \$    | - \$           | - \$       | - \$   | - \$ | - \$   | - \$ | -    | • - )        |
| E.C. & VMM                             | 5,487,460       | (156,624)    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 5,330,836    |
| Reinsurance Premium Ceded              | (2,525,000)     | -            | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | (2,525,000)  |
| Total                                  | 3,314,198       | (166,768)    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 3,147,430    |
| UNEARNED PREMIUMS:<br>(PRIOR PERIOD)   |                 |              |      |      |      |         |                |            |        |      |        |      |      |              |
| Fire                                   | 307,511         | 523,223      | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 830,734      |
| E.C. & VMM                             | 3,964,425       | 7,733,200    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 11,697,625   |
| Reinsurance Unearned Ceded             | -               | -            | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | -            |
| Total                                  | 4,271,936       | 8,256,423    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 12,528,359   |
| UNEARNED PREMIUMS:<br>(CURRENT PERIOD) |                 |              |      |      |      |         |                |            |        |      |        |      |      |              |
| Fire                                   | 530,782         | 238,665      | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 769,447      |
| E.C. & VMM                             | 7,697,501       | 3,446,411    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 11,143,912   |
| Reinsurance Unearned Ceded             | -               | -            | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | -            |
| Total                                  | 8,228,283       | 3,685,076    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 11,913,359   |
| EARNED PREMIUMS:                       |                 |              |      |      |      |         |                |            |        |      |        |      |      |              |
| Fire                                   | 128,467         | 274,414      | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 402,881      |
| E.C. & VMM                             | 1,754,384       | 4,130,165    | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | 5,884,549    |
| Reinsurance Earned Ceded               | (2,525,000)     | -            | -    | -    | -    | -       | -              | -          | -      | -    | -      | -    | -    | (2,525,000)  |
| Total                                  | \$ (642,149) \$ | 4,404,579 \$ | - \$ | - \$ | - \$ | - \$    | - \$           | - \$       | - \$   | - \$ | - \$   | - \$ | -    | \$ 3,762,430 |

### ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF PREMIUMS Quarter Ended April 30, 2019

EXHIBIT 4A - Year-to-Date

|  |                   |               |      |      |      | Year-to-l | Date 11/01/2018 | 8 - 04/30/2019 |      |      |      |      |      |              |
|--|-------------------|---------------|------|------|------|-----------|-----------------|----------------|------|------|------|------|------|--------------|
|  |                   |               |      |      |      |           | Policy Year     |                |      |      |      |      |      |              |
| Description                            | 2019              | 2018          | 2017 | 2016 | 2015 | 2014      | 2013            | 2012           | 2011 | 2010 | 2008 | 2007 | 2006 | Total        |
| PREMIUMS WRITTEN:                      |                   |               |      |      |      |           |                 |                |      |      |      |      |      |              |
| Fire                                   | \$ 707,677 \$     | (28,711) \$   | - \$ | - \$ | - \$ | - \$      | - \$            | - \$           | - \$ | - \$ | - \$ | - \$ | -    | *            |
| E.C. & VMM                             | 10,106,132        | (393,308)     | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 9,712,824    |
| Reinsurance Premium Ceded              | (5,050,000)       | -             | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | (5,050,000)  |
| Total                                  | 5,763,809         | (422,019)     | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 5,341,790    |
| UNEARNED PREMIUMS:<br>(PRIOR PERIOD)   |                   |               |      |      |      |           |                 |                |      |      |      |      |      |              |
| Fire                                   | -                 | 922,325       | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 922,325      |
| E.C. & VMM                             | -                 | 13,540,777    | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 13,540,777   |
| Reinsurance Unearned Ceded             |                   |               | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | -            |
| Total                                  | -                 | 14,463,102    | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 14,463,102   |
| UNEARNED PREMIUMS:<br>(CURRENT PERIOD) |                   |               |      |      |      |           |                 |                |      |      |      |      |      |              |
| Fire                                   | 530,782           | 238,665       | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 769,447      |
| E.C. & VMM                             | 7,697,501         | 3,446,411     | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 11,143,912   |
| Reinsurance Unearned Ceded             | -                 | -             | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | -            |
| Total                                  | 8,228,283         | 3,685,076     | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 11,913,359   |
| EARNED PREMIUMS:                       |                   |               |      |      |      |           |                 |                |      |      |      |      |      |              |
| Fire                                   | 176,895           | 654,949       | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 831,844      |
| E.C. & VMM                             | 2,408,631         | 9,701,058     | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | 12,109,689   |
| Reinsurance Earned Ceded               | (5,050,000)       | -             | -    | -    | -    | -         | -               | -              | -    | -    | -    | -    | -    | (5,050,000)  |
| Total                                  | \$ (2,464,474) \$ | 10,356,007 \$ | - \$ | - \$ | - \$ | - \$      | - \$            | - \$           | - \$ | - \$ | - \$ | - \$ | -    | \$ 7,891,533 |

## STATISTICAL REPORT OF LOSSES

### Quarter Ended April 30, 2019

EXHIBIT 4B - Quarterly

|                              |             |                |           |                                       |      | Quarter | y 02/01/2019 - | - 04/30/2019 |         |      |       |       |      |                    |
|------------------------------|-------------|----------------|-----------|---------------------------------------|------|---------|----------------|--------------|---------|------|-------|-------|------|--------------------|
|                              |             |                |           |                                       |      |         | Policy Year    |              |         |      |       |       |      |                    |
| Description                  | 2019        | 2018           | 2017      | 2016                                  | 2015 | 2014 2  | 013 2          | 2012         | 2011 20 | 10 2 | 008 2 | 007 2 | 006  | Total              |
| PAID LOSSES:                 | ¢ 050 514   | the 120 (05 th | ¢         | 17.220 0                              | ¢    | ¢       | ¢              | ¢            | ¢       | ¢    | ¢     | ¢     | ¢    | 106 500            |
| Fire<br>E.C. & VMM           | \$ 250,514  | · · · ·        |           | · · · · · · · · · · · · · · · · · · · | - \$ | - \$    | - \$           | - \$         | - \$    | - \$ | - \$  | - \$  | - \$ | 406,529            |
| Reinsurance Losses Ceded     | 49,285      | 395,155        | 109,740   | 22,271                                | -    | -       | -              | -            | -       | -    | -     | -     | -    | 576,451            |
| Total                        | 299,799     | 533,840        | - 109,740 | (1,980)<br>37,621                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | (1,980)<br>981,000 |
| Total                        | 299,199     | 555,840        | 109,740   | 57,021                                | -    | -       | -              | -            | -       | -    | -     | -     | -    | 981,000            |
| OUTSTANDING LOSSES           |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| (CURRENT PERIOD)*            |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| Fire                         | 92,005      | 129,232        | 9,414     | 424,735                               | -    | -       | -              | -            | -       | -    | -     | -     | -    | 655,386            |
| E.C. & VMM                   | 207,075     | 329,605        | -         | 7,500                                 | -    | -       | -              | -            | -       | -    | -     | -     | -    | 544,180            |
| Reinsurance Losses Ceded     | -           | -              | -         | (21,612)                              | -    | -       | -              | -            | -       | -    | -     | -     | -    | (21,612)           |
| Total                        | 299,080     | 458,837        | 9,414     | 410,623                               | -    | -       | -              | -            | -       | -    | -     | -     | -    | 1,177,954          |
|                              |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| OUTSTANDING LOSSES           |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| (PRIOR PERIOD)*              |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| Fire                         | 18,371      | 36,999         | 12,619    | 422,228                               | -    | -       | -              | -            | -       | -    | -     | -     | -    | 490,217            |
| E.C. & VMM                   | 91,381      | 472,018        | 9,385     | 15,967                                | -    | -       | -              | -            | -       | -    | -     | -     | -    | 588,751            |
| Reinsurance Losses Ceded     | -           | -              | -         | (21,910)                              | -    | -       | -              | -            | -       | -    | -     | -     | -    | (21,910)           |
| Total                        | 109,752     | 509,017        | 22,004    | 416,285                               | -    | -       | -              | -            | -       | -    | -     | -     | -    | 1,057,058          |
| <b>INCURRED LOSSES:</b>      |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| Fire                         | 324,148     | 230,918        | (3,205)   | 19,837                                |      |         |                |              |         |      |       |       |      | 571,698            |
| E.C. & VMM                   | 164,979     | 252,742        | 100,355   | 13,804                                | -    | -       | -              | -            | -       | -    | -     | -     | -    | 531,880            |
| Reinsurance Losses Ceded     | 104,979     | 232,742        | 100,555   | (1,682)                               | -    | -       | -              | -            | -       | -    | -     | -     | -    | (1,682)            |
| Total                        | 489,127     | 483,660        | 97,150    | 31,959                                |      |         | -              |              |         |      |       | -     | -    | 1,101,896          |
|                              | 105,127     | 105,000        | 31,100    | 51,757                                |      |         |                |              |         |      |       |       |      | 1,101,070          |
| <b>IBNR (CURRENT PERIOD)</b> |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| Fire                         | 14,143      | 19,051         | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | 33,194             |
| E.C. & VMM                   | 201,344     | 287,732        | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | 489,076            |
| Reinsurance Losses Ceded     |             | -              | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | -                  |
| Total                        | 215,487     | 306,783        | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | 522,270            |
|                              | · · · · · · |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| <b>IBNR (PRIOR PERIOD)</b>   |             |                |           |                                       |      |         |                |              |         |      |       |       |      |                    |
| Fire                         | 7,107       | 27,126         | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | 34,233             |
| E.C. & VMM                   | 91,381      | 406,569        | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | 497,950            |
| Reinsurance Losses Ceded     | -           | -              | -         | -                                     | -    | -       | -              | -            | -       | -    | -     | -     | -    | -                  |
| Total                        | \$ 98,488   | \$ 433,695 \$  | - \$      | - \$                                  | - \$ | - \$    | - \$           | - \$         | - \$    | - \$ | - \$  | - \$  | - \$ | 532,183            |

### STATISTICAL REPORT OF LOSSES

### Quarter Ended April 30, 2019

EXHIBIT 4B - Year-to-Date

|   |                        |                          |          |           |        | Year-to- | Date 11/01/201 | 8 - 04/30/20 | 19       |          |          |        |      |           |
|---|------------------------|--------------------------|----------|-----------|--------|----------|----------------|--------------|----------|----------|----------|--------|------|-----------|
|   |                        |                          |          |           |        |          | Policy Yea     |              |          |          |          |        |      |           |
| Description                             | 2019                   | 2018                     | 2017     | 2016      | 2015   | 2014     | 2013 2         | 2012         | 2011 20  | 010 20   | 008 2    | 007 20 | 06   | Total     |
| PAID LOSSES:                            | <b>•</b> • • • • • • • | <b>•</b> • • • • • • • • |          | 1 - 220   |        | ¢        | <u>^</u>       | <b>^</b>     | <b>^</b> | <b>A</b> | <b>^</b> | ¢.     |      |           |
| Fire Fire Fire Fire Fire Fire Fire Fire | \$ 250,514             | · · ·                    |          | 17,330 \$ | - \$   | - \$     | - \$           | - \$         | - \$     | - \$     | - \$     | - \$   | - \$ | · · · · · |
| E.C. & VMM                              | 59,501                 | 828,674                  | 222,070  | 36,041    | -      | -        | -              | -            | -        | -        | -        | -      | -    | 1,146,286 |
| Reinsurance Losses Ceded                | - 210.015              | -                        | (158)    | (2,576)   | -      | -        | -              | -            | -        | -        | -        | -      | -    | (2,734)   |
| Total                                   | 310,015                | 1,015,455                | 221,912  | 50,795    | -      | -        | -              | -            | -        | -        | -        | -      | -    | 1,598,177 |
| OUTSTANDING LOSSES                      |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| (CURRENT PERIOD)*                       |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| Fire                                    | 92,005                 | 129,232                  | 9,414    | 424,735   | -      | -        | -              | -            | -        | -        | -        | -      | -    | 655,386   |
| E.C. & VMM                              | 207,075                | 329,605                  | -        | 7,500     | -      | -        | -              | -            | -        | -        | -        | -      | -    | 544,180   |
| Reinsurance Losses Ceded                | -                      | -                        | -        | (21,612)  | -      | -        | -              | -            | -        | -        | -        | -      |      | (21,612)  |
| Total                                   | 299,080                | 458,837                  | 9,414    | 410,623   | -      | -        | -              | -            | -        | -        | -        | -      | -    | 1,177,954 |
| OUTSTANDING LOSSES<br>(PRIOR PERIOD)*   |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| Fire                                    | -                      | 77,273                   | 81,754   | 455,696   | -      | -        | -              | -            | -        | -        | -        | -      | -    | 614,723   |
| E.C. & VMM                              | -                      | 550,992                  | 14,227   | 7,500     | -      | -        | -              | -            | -        | -        | -        | -      | -    | 572,719   |
| Reinsurance Losses Ceded                | -                      | -                        | (944)    | (23,160)  | -      | -        | -              | -            | -        | -        | -        | -      | -    | (24,104)  |
| Total                                   | -                      | 628,265                  | 95,037   | 440,036   | -      | -        | -              | -            | -        | -        | -        | -      | -    | 1,163,338 |
|   |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| INCURRED LOSSES:                        |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| Fire                                    | 342,519                | 238,740                  | (72,340) | (13,631)  | -      | -        | -              | -            | -        | -        | -        | -      | -    | 495,288   |
| E.C. & VMM                              | 266,576                | 607,287                  | 207,843  | 36,041    | -      | -        | -              | -            | -        | -        | -        | -      | -    | 1,117,747 |
| Reinsurance Losses Ceded                | -                      | -                        | 786      | (1,028)   | -      | -        | -              | -            | -        | -        | -        | -      |      | (242)     |
| Total                                   | 609,095                | 846,027                  | 136,289  | 21,382    | -      | -        | -              | -            | -        | -        | -        | -      | -    | 1,612,793 |
| IBNR (CURRENT PERIOD)                   |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| Fire                                    | 14,143                 | 19,051                   | _        | _         | _      | _        | _              | _            | _        | _        | _        | _      | _    | 33,194    |
| E.C. & VMM                              | 201,344                | 287,732                  |          |           | _      | _        | _              | _            |          | _        | _        |        | _    | 489,076   |
| Reinsurance Losses Ceded                | - 201,544              |                          | -        | _         | -      | -        | -              | _            | _        | _        | _        | -      | _    |           |
| Total                                   | 215,487                | 306,783                  | -        | -         | -      | -        | -              | -            | -        | -        | -        | -      | -    | 522,270   |
|   |                        | 200,702                  |          |           |        |          |                |              |          |          |          |        |      | 022,270   |
| IBNR (PRIOR PERIOD)                     |                        |                          |          |           |        |          |                |              |          |          |          |        |      |           |
| Fire                                    | -                      | 35,272                   | -        | -         | -      | -        | -              | -            | -        | -        | -        | -      | -    | 35,272    |
| E.C. & VMM                              | -                      | 504,177                  | -        | -         | -      | -        | -              | -            | -        | -        | -        | -      | -    | 504,177   |
| Reinsurance Losses Ceded                | -                      | -                        | -        | -         | -      | -        | -              | -            | -        | -        | -        | -      | -    | -         |
| Total                                   | \$ -                   | \$ 539,449 \$            | - \$     | - \$      | 5 - \$ | - \$     | - \$           | - \$         | - \$     | - \$     | - \$     | - \$   | - \$ | 5 539,449 |

## ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES Quarter Ended April 30, 2019

**EXHIBIT 4C - Quarterly** 

|   | Quarterly 02/01/2019 - 04/30/2019 |           |         |           |              |      |      |        |      |      |      |      |      |      |         |
|---|-----------------------------------|-----------|---------|-----------|--------------|------|------|--------|------|------|------|------|------|------|---------|
|   |                                   |           |         |           |              |      |      | Policy |      |      |      |      |      |      |         |
| Description                             |                                   | 2019      | 2018    | 2017      | 2016         | 2015 | 2014 | 2013   | 2012 | 2011 | 2010 | 2008 | 2007 | 2006 | Total   |
| LOSS EXPENSES PAID:                     |                                   |           |         |           |              |      |      |        |      |      |      |      |      |      |         |
| Fire                                    | \$                                | 4,597 \$  | 8,657 5 | -         |              | - \$ | - \$ | - \$   | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ | ,       |
| E.C. & VMM                              |                                   | 18,716    | 90,311  | 21,656    | 4,428        | -    | -    | -      | -    | -    | -    | -    | -    | -    | 135,111 |
| Reinsurance Loss Expenses Ceded         |                                   | -         | -       | (150)     | (777)        | -    | -    | -      | -    | -    | -    | -    | -    | -    | (927)   |
| Total                                   |                                   | 23,313    | 98,968  | 23,786    | 14,064       | -    | -    | -      | -    | -    | -    | -    | -    | -    | 160,131 |
| UNPAID LOSS EXPENSES                    |                                   |           |         |           |              |      |      |        |      |      |      |      |      |      |         |
| (CURRENT PERIOD)*                       |                                   |           |         |           |              |      |      |        |      |      |      |      |      |      |         |
| Fire                                    |                                   | 9,200     | 12,923  | 942       | 42,474       | -    | -    | -      | -    | -    | -    | -    | -    | -    | 65,539  |
| E.C. & VMM                              |                                   | 20,708    | 32,959  | -         | 750          | -    | -    | -      | -    | -    | -    | -    | -    | -    | 54,417  |
| Reinsurance Loss Expenses Ceded         |                                   | -         | -       | -         | (2,161)      | -    | -    | -      | -    | -    | -    | -    | -    | -    | (2,161) |
| Total                                   |                                   | 29,908    | 45,882  | 942       | 41,063       | -    | -    | -      | -    | -    | -    | -    | -    | -    | 117,795 |
| UNPAID LOSS EXPENSES<br>(PRIOR PERIOD)* |                                   |           |         |           |              |      |      |        |      |      |      |      |      |      |         |
| Fire                                    |                                   | 1,837     | 3,700   | 1,262     | 42,223       | -    | -    | -      | -    | -    | -    | -    | -    | -    | 49,022  |
| E.C. & VMM                              |                                   | 9,139     | 47,202  | 939       | 1,597        | -    | -    | -      | -    | -    | -    | -    | -    | -    | 58,877  |
| Reinsurance Loss Expenses Ceded         |                                   | -         | -       | -         | (2,191)      | -    | -    | -      | -    | -    | -    | -    | -    | -    | (2,191) |
| Total                                   |                                   | 10,976    | 50,902  | 2,201     | 41,629       | -    | -    | -      | -    | -    | -    | -    | -    | -    | 105,708 |
| INCURRED LOSS EXPENSES:                 |                                   |           |         |           |              |      |      |        |      |      |      |      |      |      |         |
| Fire                                    |                                   | 11,960    | 17,880  | 1,960     | 10,664       | -    | -    | -      | -    | -    | -    | -    | -    | -    | 42,464  |
| E.C. & VMM                              |                                   | 30,285    | 76,068  | 20,717    | 3,581        | -    | -    | -      | -    | -    | -    | -    | -    | -    | 130,651 |
| Reinsurance Loss Expenses Ceded         |                                   | -         | -       | (150)     | (747)        | -    | -    | -      | -    | -    | -    | -    | -    | -    | (897)   |
| Total                                   | \$                                | 42,245 \$ | 93,948  | \$ 22,527 | \$ 13,498 \$ | - \$ | - \$ | - \$   | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ |         |

### ALABAMA INSURANCE UNDERWRITING ASSOCIATION STATISTICAL REPORT OF LOSS ADJUSTMENT EXPENSES Quarter Ended April 30, 2019

EXHIBIT 4C - Year-to-Date

|   | Year-to-Date 11/01/2018 - 04/30/2019 |               |             |           |      |      |          |        |      |        |      |         |      |         |
|---|--------------------------------------|---------------|-------------|-----------|------|------|----------|--------|------|--------|------|---------|------|---------|
|   |                                      |               |             |           |      |      | Policy Y |        |      |        |      |         |      |         |
| Description                               | 2019                                 | 2018          | 2017        | 2016      | 2015 | 2014 | 2013     | 2012 2 | 011  | 2010 2 | 008  | 2007 20 | )06  | Total   |
| LOSS EXPENSES PAID:                       |                                      |               |             |           |      |      |          |        |      |        |      |         |      |         |
| Fire                                      | * )                                  | \$ 15,620 \$  | -           | 30,940 \$ | - \$ | - \$ | - \$     | - \$   | - \$ | - \$   | - \$ | - \$    | - \$ | 59,123  |
| E.C. & VMM                                | 20,922                               | 198,428       | 42,008      | 11,049    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 272,407 |
| Reinsurance Loss Expenses Ceded           | -                                    | -             | (212)       | (2,134)   | -    | -    | -        | -      | -    | -      | -    | -       | -    | (2,346) |
| Total                                     | 25,519                               | 214,048       | 49,762      | 39,855    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 329,184 |
| UNPAID LOSS EXPENSES<br>(CURRENT PERIOD)* |                                      |               |             |           |      |      |          |        |      |        |      |         |      |         |
| Fire                                      | 9,200                                | 12,923        | 942         | 42,474    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 65,539  |
| E.C. & VMM                                | 20,708                               | 32,959        | -           | 750       | -    | -    | -        | -      | -    | -      | -    | -       | -    | 54,417  |
| Reinsurance Loss Expenses Ceded           | -                                    | -             | -           | (2,161)   | -    | -    | -        | -      | -    | -      | -    | -       | -    | (2,161) |
| Total                                     | 29,908                               | 45,882        | 942         | 41,063    | _    | -    | -        | -      | -    | -      | -    | -       | -    | 117,795 |
| UNPAID LOSS EXPENSES<br>(PRIOR PERIOD)*   |                                      |               |             |           |      |      |          |        |      |        |      |         |      |         |
| Fire                                      | -                                    | 7,727         | 8,175       | 45,570    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 61,472  |
| E.C. & VMM                                | -                                    | 55,098        | 1,423       | 750       | -    | -    | -        | -      | -    | -      | -    | -       | -    | 57,271  |
| Reinsurance Loss Expenses Ceded           | -                                    | -             | (94)        | (2,316)   | -    | -    | -        | -      | -    | -      | -    | -       | -    | (2,410) |
| Total                                     | -                                    | 62,825        | 9,504       | 44,004    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 116,333 |
| INCURRED LOSS EXPENSES:                   |                                      |               |             |           |      |      |          |        |      |        |      |         |      |         |
| Fire                                      | 13,797                               | 20,816        | 733         | 27,844    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 63,190  |
| E.C. & VMM                                | 41,630                               | 176,289       | 40,585      | 11,049    | -    | -    | -        | -      | -    | -      | -    | -       | -    | 269,553 |
| Reinsurance Loss Expenses Ceded           | -                                    | -             | (118)       | (1,979)   | _    | _    | -        | _      | -    | -      | -    | -       | -    | (2,097) |
| Total                                     | \$ 55,427                            | \$ 197,105 \$ | 5 41,200 \$ | 36,914 \$ | - \$ | - \$ | - \$     | - \$   | - \$ | - \$   | - \$ | - \$    | - \$ | 330,646 |